

POLISH BUSINESS GROUP

UNITED ARAB EMIRATES

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VISIT, INVEST, BUY, RELAX



LAND, VISIT,
BUY, RELAX



POLISH BUSINESS

DIRECTORY 2012 - 2013





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His Highness Sheikh Khalifa Bin Zayed Al Nahyan
President of the United Arab Emirates



His Highness Sheikh Mohammad Bin Rashid Al Maktoum
Vice President and Prime Minister of UAE,
and Minister of Defence, Ruler of Dubai



H.H. Sheikh Mohammad Bin Zayed Al Nahyan
Crown Prince of Abu Dhabi,
and Deputy Supreme Commander
of the UAE Armed Forces



UAE



بلادي
عاشي
عاش اتحادنا
اماراتنا

CONTENTS

Message from H.E. Prof. Adam Krzymowski, Polish Ambassador	7
Message from Dr Wael Suleiman, PBG Chairman	9
Message from H.E. Janusz Bylinski	11
Polish Business Group Presentation	12
International Chopin Competition in Abu Dhabi	18
UAE Country and Economy Overview	19
Setting up a Business in UAE	22
Respecting the Culture and Business Methods in UAE	23
The United Arab Emirates in Poland	24
Federal Ministries in UAE	25
Free Zones in UAE	29
Exhibitions and Events in Abu Dhabi	35
Exhibitions and Events in Dubai	38
Poland – The Heart of Old Continent	44
Why Not Start Your Business Activities In Poland?	47
Poland in the United Arab Emirates	48
Industrial and Technology Parks in Poland	49
Special Economic Zones in Poland	57
Exhibitions and Events in Poland	63
Business Directory Alphabetical Index	73
PBG Active Members	114
How to Bring Closer the Nature Into a Civilized World?	123





Our Services

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Graphic design and Prints | Multimedia and Presentations.
Web Design and Development | Media Campaigns | Corporate Movies.
Gift Items | Indoor & Outdoor Sign Boards.

H.E. Prof. Adam Krzymowski

Embassador of The Republic of Poland to the
United Arab Emirates



It is a great pleasure for me to address the readers of this catalogue and every member of the business communities in Poland and UAE, wishing them prosperity and success in their enterprises.

Poland is a very good example of a successful and vibrant economy having undergone a far-reaching transformation in the last two decades. Its economy has seen rapid growth, as it is the only EU country not to have experienced recession in the last 20 years. Economic stabilization, low inflation rate, free flow of foreign capital, as well as the growing export of Polish goods - are very positive factors. It has fared extremely well in the framework of Europe and the global economic system.

Poland is an active member of the European Union, a leader in her region, and an increasingly important and influential member of the community of nations, playing significant role in international organizations. Flexible and dynamic, with a large share of entrepreneurial SME's, Polish economy is now well connected to business world -wide, while its integration with Europe is complete. In the same time, Poland has been to a large extent able to avoid several problems suffered by some other European economies.

Despite the world economic downturn, according to the recent UNCTAD's (United Nations Conference on Trade and Development) World Investment Report 2011 Poland is the sixth most attractive investment location in the world. Poland is currently Europe's biggest construction site.

Poland, with its recent history of economic success, is an attractive destination for the Emirati capital, and a source of diversified products. We provide rich and attractive destination for Emirati tourists including medical tourism and amateur sports like horse riding and water sports. From 6th February 2013, Emirates will begin flights into Poland.

The recent time brought a tangible progress in our relations with UAE, translated into growing trade and investment. The trade volume is consistently growing, and long -term investment on either side is now a well visible fact. From last year the bilateral relations have entered a new phase with new dynamics. A series of high and highest - level visits has contributed to build confidence and draw entirely new perspectives. More of these visits are expected in near future.

The new economic co-operation agreement signed this year during visit of our Prime Minister is going to solidify and diversify our bilateral business relations. The agreement sets up a new mechanism for identifying opportunities in trade and investment, namely the Joint Commission. This mechanism will intensify cooperation between the governments and facilitate business in private sector.

We look to the future of our bilateral relations between Poland and UAE with confidence and optimism, believing that the existing potential will be well nurtured and utilized for mutual benefit. I wish to invite all members of business communities in our countries to actively explore avenues opened by economic growth and diversification.

I wish Polish Business Group success in their initiatives and congratulate them on the occasion of this publication.





The Polish Business Group in the United Arab Emirates has a strong presence and recognition within the local government bodies, business organizations and private corporations, which would not be possible without the work of dedicated people who comprise the Group. This success seems to be even greater when considering the number of Polish citizens residing in the UAE. Over the years, our work has been focused on building the bridge for co-operation between the Polish and Emirati businesses. It is a significantly challenging job due to the cultural differences, the geographic distance as well as historic factors which determined the countries' development but also made it possible for our country, Poland, to join the race years later than other European countries. I am personally proud of where Poland is right now and how far we all have come as a country and as the people of Poland. The quality product, competitive prices, hard working people, who have been recognized all around the world, and the drive to become better and go further makes our mission, as the Polish Business Group, worthwhile.

I would even propose a thesis that we are different from other business groups in the UAE and the difference is a challenge at the same time, but we take that challenge as an opportunity to focus on growing bigger and building the presence of Poland in the UAE more noticeable. Our plans for the upcoming year 2013 have been designed to come forward to all of you who have been already considering to concur in this market with your product, services or skills and knowledge. Our strategy has been also designed to spread awareness among those who still don't know about the potential that is hidden in this part of the world. Our action plan for the next year is filled with activities that are introducing investment opportunities as well as tourist attractions to local investors as well as promote Poland as a country worth investing in and traveling to.

In the book titled "POLISH BUSINESS Directory 2013" you can explore some of the reasons why Poland is a place to invest as well as a listing of Polish companies across various industries and services. We have captured as well the most valuable information for the potential investors in UAE which I strongly believe will make this first PBG publication useful for the Polish and UAE based businesses. Personally, I would like to thank all of our Members and Partners for trust in our organization and dedication in fulfilling our goals and objectives. I would like to share a special gratitude to our Team for their time and dedication in working on this first ever "POLISH BUSINESS Directory 2013".





Abu Dhabi
Al Ain Branch
Ruwais Branch



Gas Equipment
Abu Dhabi



Dubai
Sharjah Branch
Fujairah Branch
Ras Al Khaimah Branch



Muscat

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The GROUP is characterized by a progressive specialization of skills in the Gas Field by offering a complete Gas System solution with the latest technology for all applications, industrial, commercial and residential.

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Our Polish Business Partners



Gas Detectors & Meters



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Robotics
Telemetry Systems**



Steel Pipes



Valves

www.sergas.com

H.E. Janusz Byliński

Head of Political and Economic Section
Embassy of Poland, UAE



It is a great privilege for me to address the all the business people who are or wish to be involved in developing trade and investment between Poland and the United Arab Emirates. UAE already is Poland's main trade partner in the Gulf region and the potential existing in this field is great. In 2011 our exports to UAE reached US\$ 343 mn, and the imports from UAE – US\$ 116 mn. This represented an estimated 35% growth over 2010 figures. More than 1200 companies from Poland are involved in this trade and their number is increasing. UAE is a trading hub and its importance lies not only in its domestic consumption, but also in its function as a trading and logistic center for re-export to the vast region surrounding the country. Therefore, a large chunk of the Polish exports to UAE find its way to other countries. The exports consist mainly of machinery, instruments and parts, processed food items, furniture, paper and cardboard, chemicals, cosmetics, pharmaceutical products, and products made of metals.

The export list is widely diversified, and include such varied products as TV sets, white goods, equipment for telecommunication, cargo handling machines, cables, furniture, tyres, water scooters, building materials, beverages, chocolate and confectionery, cheese, processed fish, milk, cosmetics – and many others. Several Polish companies have branches or subsidiaries established in UAE in areas such as packages, cables, HVAC, chemicals, cosmetics and fashion. Some of them have outlet networks in all major malls in the country. A few Emirati companies have also invested in Poland and successfully conduct their business there. With UAE enjoying a steady pace of growth and embarking on ambitious projects with the aim of economic diversification, the interest on the part of Polish businesses is growing. They regularly take part in countless fairs and exhibitions, some of them enjoying the status of the most important sectoral events on regional scale. A growing number of specialized trade missions from Poland come to UAE in order to explore the market. Sectoral promotion schemes exist, supported by the Ministry of Economy, so companies can make use of them while planning their promotional activities in UAE. Development of business and trade are always on the agenda of various government officials visiting the country. The economic service of the Embassy of Poland in Abu Dhabi also offers its support and guidance to those who want to explore new opportunities.

Polish Business Group is a valuable partner providing instruments of research and networking platform for all companies from Poland willing to enter the market. This catalogue is a valued initiative and hopefully will serve its purpose well. I wish this initiative a success and want to avail of this opportunity to invite all Polish businesses – big, medium and small – to try their luck in the vast, diversified and lucrative market of UAE.



POLISH BUSINESS GROUP PRESENTATION

Overview

Polish Business Group in the United Arab Emirates was formed in March 2006 by the initiative of the Polish Embassy and the Polish community living in the UAE. Formally, the PBG was registered in the capital of United Arab Emirates, Abu Dhabi in June 2006 as a non-profit, charitable organization. Motto, which initially inspired the initiators of the group, to this day has not changed and that is the promotion of Polish companies, brands, work ethics as well as the economic & tourist values and the Polish culture in the UAE.

PBG members represent a wide range of professionals, businessmen, and people of culture and art, who by their work, interests, and the desire to expand their products into new markets, chose the United Arab Emirates as a destination, which undeniably allows meeting the desired development objectives.

The inspiration of PBG, which is on one hand to share valuable experience of its members, who conquered UAE marketplace, is to present a fair and honest realities of the market, bringing together business partners, organizing prestigious events aimed at strengthening cooperation between countries and promotional activities on behalf of Polish companies interested in entering the UAE market.

PBG is also a communication platform between the representations of the governments of Poland and the UAE. We work closely with the Polish Embassy in Abu Dhabi, UAE Chamber of Commerce and Industry as well as many other

organizations in the UAE and Poland.

Objectives

- Contributing to the development of economic cooperation between Poland and the UAE.
- Ensuring its members the access to the communication platform for the exchange of current information and experience with the possibilities of doing business both in Poland and the UAE.
- Cooperating with the Polish Embassy in Abu Dhabi in matters related to the activity of the Group.
- Ensuring its members the contacts with the high level state representatives and business organizations
- Developing contacts with organizations, associations, top level management and decision makers operating in the members' scope of interest along with providing support to the development of trade and investment in Poland and the UAE.
- Organizing business and social meetings, seminars, conferences, sports and cultural events, as well as assisting and participating in fairs and exhibitions.
- Assisting the Embassy of Poland in Abu Dhabi in formulating the strategy and actions to create the best economic relations between Poland and the UAE.
- Providing assistance to the official Polish delegation visiting the UAE.

Membership

1- Corporate Membership

A Polish company registered in Poland, having direct or indirect but legally recognized branch in United Arab Emirates or company set up in United Arab Emirates with share of Polish capital, managed by or with participation of Polish managerial staff. Corporate Member is represented by most senior staff member living and working in the UAE or such other senior resident employee whom that company nominates in his place and the Board approves.

2. Individual Membership

- Any Polish citizen living and working in the UAE; or

- Any National of the United Arab Emirates representing Polish goods or services in the UAE (owner or partner in a UAE registered company); or

- Any person who does not comply with the above but who lives in the UAE and holds a managerial position in either a Polish company in UAE or an UAE registered agency representing Polish goods or services.

3. Associate Membership

Any individual who is not eligible for any form of memberships above, but who is interested in realization of statutory objectives of the Group. There is no restriction on where an Associate is resident or domiciled or on his /her nationality

Polish Business Group

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Website
<http://pbguae.com>



POLISH BUSINESS GROUP BOARD MEMBERS



Dr Wael Suleiman
Chairman



Dr Ahmed Abu Amer
Vice Chairman



Adam Ismail
Treasurer



Julita Werner
Board member



Anita Wojtkowska
Board Member



Eva Maria Jura
Board Member



Jacek Drozd
Past Chairman



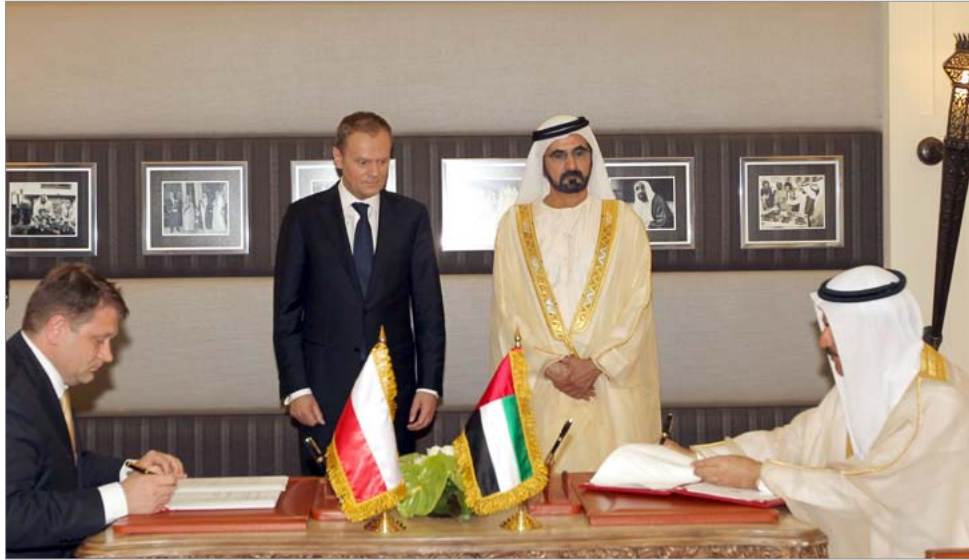
Representatives of Business Councils & Groups in Abu Dhabi at 10th ABGF Emirates Palace



PBG and Embassy representative 2011



IBF 2008 PBG Stand



Signing of economic cooperation agreement in the presence of HE Prime Minister of Poland Donald Tusk and HH Vice President, Prime Minister of UAE, Ruler of Dubai, Sheikh Muhammad bin Rashid Al Maktoum



Meeting between HE Prime Minister of Poland Donald Tusk and HH Deputy Commander in-Chief of the Armed Forces of UAE and Crown Prince of Abu Dhabi, Sheikh Muhammad bin Zayed Al Nahyan



PBG Board Members meeting 2010



Representatives of PBG & TBC at Raha Beach Hotel



PBG Vice Chairman with Polsih Prime Minister Donald Tusk, May 2012 Abu Dhabi



Polish band The Strings at the 10th ADBF Ceremony



Honoring the Polish Embassy at 10th ABGF in Emirates Palace



Former Polish Ambassador to the UAE H.E. Roman Chalaczkiwicz and PBG representatives

INTERNATIONAL CHOPIN COMPETITION IN ABU DHABI

The International Chopin Piano Competition (Polish: Międzynarodowy Konkurs Pianistyczny im. Fryderyka Chopina), often referred to as the Chopin Competition, is a piano competition held in Warsaw, Poland. It was initiated in 1927 and has been held every five years since 1955. It is one of few competitions devoted entirely to the works of a single composer, this one being those of Frédéric Chopin.

The long history and tradition of the Chopin competition since 2 years found its way to the UAE where in 2011 the 1st International Chopin Competition Abu Dhabi for piano students and young amateur pianists took place.

Organised under the patronage of the UAE Ministry of Culture, Youth and Community Development, the Ministry of Culture and National Heritage of the Republic of Poland, the Embassy of France, the Embassy of Hungary and the Embassy of Poland, with cooperation of the **Polish Business Group**, to celebrate the music of Frederic Chopin and other famous artists.

In 2012 The Competition was opened to piano students and young amateur pianists of all nationalities living in the UAE (UAE nationals and resident visa holders) up to age of 35 years. The candidates had to declare that they have not graduated any professional music

studies. The ATCL, AMusTCL and DipABRSM were the highest qualifications accepted in this competition.

The Opening Ceremony and Inauguration

Concert took place in the Abu Dhabi Theatre (on the Breakwater) on Thursday 23rd February 2012 at 7.00 pm in Abu Dhabi.

The Competition auditions were held in the UAE Ministry of Culture, Youth and Community Development Cultural Centre in Abu Dhabi on Friday 24th and Saturday 25th February 2012.

The Special Concert took place in the YAS VICEROY HOTEL on Sunday 26th February 2012 at 7.00 pm in Abu Dhabi (Yas Island).

The Award Ceremony and Gala Concert of laureates were held in the National Theatre Grand Auditorium on Saturday 3rd March 2012 at 6.00 pm in Abu Dhabi.

UAE International
Chopin Competition



Basic data announced by the Organizing Committee of the 2nd U.A.E. International Chopin Competition Abu Dhabi 2012.

Number of Categories: 9

Number of candidates: 33

Number of represented countries: 26

Number of the UAE nationals: 19

Age of candidates: 531- years

Total performances time: 13 hours

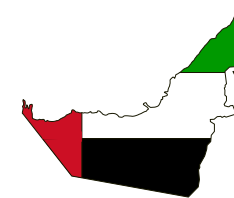
Amount of pieces for Special Prizes: F. Chopin 66, C.

Debussy 25, F.Liszt 10

UAE COUNTRY AND ECONOMY OVER VIEW

It was not a coincidence that the United Arab Emirates, born on the second day of December 1971 is now a top global investment and trading hotspot. Evidence from different historical periods show that the UAE, through the boundless opportunities it always presented, has been an important location in the global economic map, thus attracting significant international commercial interest. The unlimitedness that defines the fundamentals upon which the country is based upon, deeply rooted in this culture, has also produced an embedded openness that resulted in a very unique demography throughout the history. Its port cities have always been points of attraction for those who seek growth and for those with ambition. Recognizing these unique fundamentals, the leaders of the country's most recent renaissance have chosen the most flexible model to establish the basis of the nation's governance that will assure the preservation of the fundamental values and capitalize upon them to build a vibrant society that will always reach the top.

Because it is located in the centre of the Gulf countries, Indian Sub-Continent Commonwealth of Independent States (CIS) and Africa, the UAE enjoys a strategic position that allows it to present unlimited opportunities across a wide range of sectors. This set of ever-present factors will continue to be primary drivers and logical reasons to answer the question: "Why UAE?"



UAE - Basic Information

National Day

December 2, 1971

The date the UAE was founded

President

H.H. Sheikh Khalifa Bin Zayed Al Nahyan

Vice-President

H.H. Sheikh Mohammed bin Rashid Al Maktoum

Emirates

Abu Dhabi, Dubai, Sharjah, Ajman, Umm Al Quwain, Ras Al Khaima and Fujairah

Languages

Arabic – Official Language
English – Widely Spoken

Working Days

Sunday – Thursday

Time Zone

GMT +4

Religion

Islam

Currency

United Arab Emirates Dirham (AED),
USD = AED 3.6725



The UAE economy is proving to be extremely resilient in a difficult global economic climate and opportunities to do business in the country are many. The UAE's currency, the dirham, which is pegged to the US dollar, is secure and freely convertible; there are no restrictions on profit transfer or capital repatriation; import duties are low (less than 5 per cent for virtually all goods) and, in the case of items imported for use in the free zones, non-existent; labour costs are competitive; corporate tax and personal taxes are nil and numerous double taxation agreements and bilateral investment treaties are in place. In addition, the financial risk is minimal.

These factors, combined with a strategic, accessible location for major regional markets, an excellent reliable infrastructure and an extremely pleasant, stable and safe working environment are key elements in attracting



foreign investment.

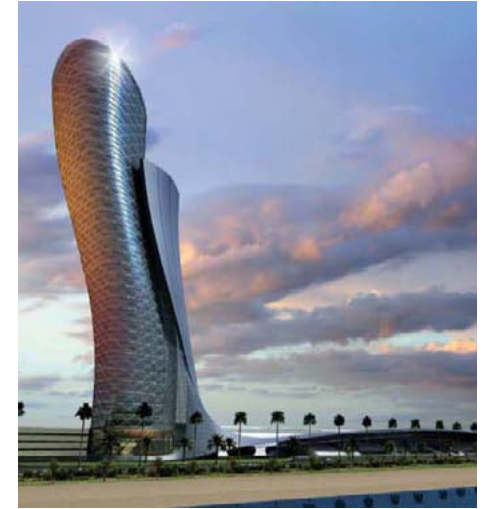
Recently, the UAE ranked twenty-seventh among 142 countries in the Global Competitiveness Index (2011–2012), where it was the only Arab economy categorised as innovation-driven, and fortieth among 183 countries in the ease of doing business (Doing Business 2011); forty-seventh among 183 countries in the Index of Economic Freedom (2011); and twenty-eighth among 178 countries in transparency and accountability (Corruption Perceptions Index 2010). In addition, the UAE is a contracting party to the General Agreement on Tariffs and Trade (GATT) since 1994 and a member of the World Trade Organization (WTO) since 1996. It is also a member of the Greater Arab Free-Trade Area (GAFTA) in which all Gulf Cooperation Council (GCC) states participate.

The UAE, the world's eighth largest oil producer,

maintains a free-market economy with minimal restrictions on private-sector activities and international trade and capital movements. Despite the impact of the global economic downturn, the UAE's economy has proved to be remarkably resilient: real GDP growth rate, which had reached 6.5 per cent in 2007 and 5.3 per cent in 2008, and fallen by 3.2 per cent in 2009, showed significant improvement in 2010 and 2011, estimated at 3.2 per cent and 3.3 per cent respectively, according to the International Monetary Fund. GDP growth estimates for 2012 are in the region of 3.5 per cent.

On the fiscal front, the UAE is implementing a number of reforms at the federal level, including the adoption of a medium-term framework and a switch to programme budgeting and zero-based budgeting. High oil prices turned a 2010 budget deficit into a surplus in 2011, while the current account surplus was expected to more than double in 2011. Some forecasts for 2012 put the budget surplus at around 7 per cent of GDP and the current account at nearly 13.8 per cent. The Central Bank expects inflation to hover around 2 per cent in 2012, having fallen from an average of 11.7 per cent in 2007–08 due to continued pressure on the real estate sector, including a possible oversupply in the market.

Clear economic planning has helped to spearhead the market revival and Abu Dhabi's Economic Vision 2030 and Dubai's Strategic Plan 2015 are leading the drive towards diversification, with the non-oil sector currently contributing as much as 67 per cent to GDP. The strategy is to attract foreign capital into the industrial and other export-oriented sectors, including heavy industry, transport, petrochemicals, tourism, information technology, telecommunications, renewable energy, aviation and oil and gas services. On the federal level, the UAE is pursuing its 2021 Vision, which aims to place innovation, research, science and technology at the centre of a knowledge-based, highly productive and competitive economy by the time of the federation's golden jubilee.



SETTING UP A BUSINESS IN UAE

All businesses, whether industrial, professional, trading or services, must be licensed to operate in the UAE. Licensing procedures vary from emirate to emirate and the relevant details are available from the individual Chamber of Commerce.

Chambers of Commerce in each emirate are invaluable sources of information and assistance for anyone intending to do business in the country: they keep investment databases, issue and authenticate licences and other documentation, arbitrate on disputes and provide business facilities, such as meeting and conference rooms, and simultaneous interpretation.

Free Trade Zones

Establishing a business entity in one of the UAE's Free Trade Zones (FTZs) can be an extremely attractive option for foreign investors. The major advantages in setting up in a free zone are:

- **100 per cent foreign ownership of the enterprise**
- **100 per cent import and export tax exemptions**
- **100 per cent repatriation of capital and profits**
- **Corporate tax exemptions for up to 50 years**
- **No personal income taxes**

Assistance with labour recruitment, and additional support services, such as sponsorship and housing.

An independent Free Zone Authority (FZA) governs each free zone, and is the agency responsible for issuing FTZ operating licences and assisting companies with establishing their business in the FTZ.

Investors can either register a new company in the form of a Free Zone Establishment (FZE) or simply establish a branch or representative office of their existing or parent company based within the UAE or abroad. An FZE is a limited liability company governed by the rules and regulations of the Free Zone in which it is established. Except for acquiring nationality in the UAE, the provisions of the CCL do not apply to FZEs, provided that the Free Zones have special provisions regulating such companies.

In addition to free zones, major industrial clusters such as Abu Dhabi's Higher Corporation for Specialized Economic Zones (HCSEZ) are hubs for manufacturing, logistics and trade across a number of sectors, offering unique opportunities for efficiencies of scale and market access.



RESPECTING THE CULTURE & BUSINESS METHODS IN UAE

The UAE is a highly cosmopolitan well-educated society, familiar with the methods and means of doing business worldwide. However, there are a few points that people new to the Arabian business environment should keep in mind. Here, more than anywhere else, business is conducted on the basis of personal relationships and mutual trust. It is vitally important to build on these.

Although it is changing rapidly and large firms are structured as in the rest of the world, companies are often a family affair, with the ultimate decision-maker being the head of the family. Even if this is not the case, it is essential to clearly identify the decision-maker. However, your initial meetings will probably be at a lower level. These are also very important as a means of building mutual trust. Print your business card in English and Arabic and make sure that all brochures and presentation material are full-colour and well produced.

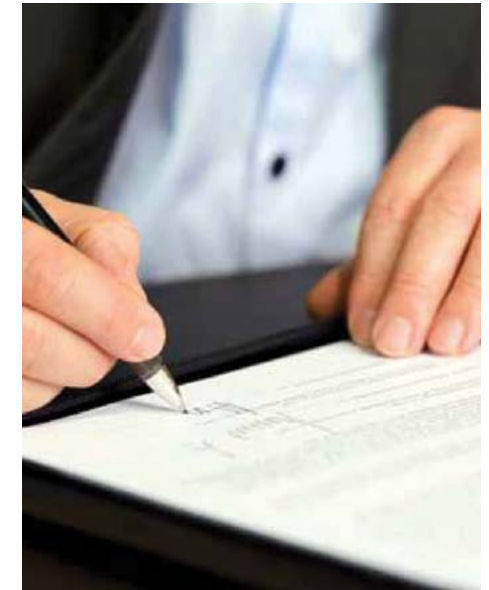
Good manners and courtesy are prized attributes. Nevertheless, although you should always arrive on time for a meeting, punctuality is not considered a virtue and you may be kept waiting before or during your meeting. Do not be impatient. Take the time to chat and drink the coffee, tea or soft drink that is always on offer and establish the relationships that will stand you in good stead. Do not be put off if your meeting is interrupted by other guests or telephone conversations. The upfront, hard-hitting approach is generally not welcome. Be aware that what may seem like evasiveness on the part of your host is usually an unwillingness to say no to your face. Nevertheless, once a deal is made, orally or otherwise, an Arab businessman's word

is his bond and you are also expected to perform accordingly, even if the agreement is a verbal one. This can be disconcerting if you come from a business environment where verbal agreements are not binding.

Hospitality is a way of life in the Arab world and business is frequently conducted over lunch or dinner – more than likely in a hotel or restaurant. It is also considered polite to return the invitation.

Language

Arabic is the official business language. Most government forms and official contracts – e.g. tenancy, residence visa – are in Arabic. Official documents (e.g. university diploma, marriage certificate) that have to be submitted to a government agency for processing or authentication also frequently require translation into Arabic. However, English is commonly used in business circles.



THE UNITED ARAB EMIRATES IN POLAND

Embassy of United Arab Emirates

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Ambassador Office:

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e-mail: secretary.warsaw@mofa.gov.ae

Consular Section

e-mail: consular.warsaw@mofa.gov.ae



FEDERAL MINISTRIES IN UAE

Ministry of Defence

The Minister:

H.H. Sheikh Mohammed bin Rashid Al Maktoum (also Vice President and Prime Minister)

Abu Dhabi

POB: 46616

Tel: 02 4461300 | Fax: 02 4463286

Dubai

POB: 2838

Tel: 04 3532330 | Fax: 04 3531974

Ministry of Interior

The Minister:

Lt General Sheikh Saif bin Zayed Al Nahyan (also Deputy Prime Minister)

Abu Dhabi

POB: 398

Tel: 02 4414666 | Fax: 02 4414938

Dubai

POB: 4333

Tel: 04 3980000 | Fax: 04 3981119

Ministry of Finance

The Minister:

Sheikh Hamdan bin Rashid Al Maktoum

The Minister of State:

Obaid Humaid Al Tayer

Abu Dhabi

POB: 433

Tel: 02 6726000 | Fax: 02 6663088

Dubai

POB: 1565

Tel: 04 3939000 | Fax: 04 3939738

Ministry of Presidential Affairs

The Minister:

Sheikh Mansour bin Zayed Al Nahyan (also Deputy Prime Minister)

Abu Dhabi

POB: 280;

Tel: 02 6222221 | Fax: 02 6222228

Ministry of Education

The Minister:

Humaid Mohammed Obeid al Qattami

Undersecretary:

Dr Jamal Al Mehairi

Abu Dhabi

POB: 295

Tel: 02 62138000 | Fax: 02 6313778

Dubai

POB: 3962

Tel: 04 2994100 | Fax: 04 2994535

Ministry of Public Works

The Minister:

Sheikh Hamdan bin Mubarak Al Nahyan

Abu Dhabi

POB: 878

Tel: 02 6651778 | Fax: 02 6665598

Dubai

POB: 1828

Tel: 04 2693900 | Fax: 04 2692931

Ministry of Foreign Trade

The Minister:

Sheikha Lubna Al Qasimi

Abu Dhabi

POB: 110555

Tel: 02 4956004 | Fax: 02 4499157

Ministry of Labour

The Minister:

Saqr Ghobash Saeed Ghobash

Abu Dhabi

POB: 809

Tel: 02 6671700 | Fax: 02 6665889

Dubai

POB: 4409

Tel: 04 2691666 | Fax: 04 2668967

Ministry for Foreign Affairs

Foreign Minister:

Sheikh Abdullah bin Zayed Al Nahyan

The Minister of State:

Dr Mohammed Anwar Gargash

Abu Dhabi

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Dubai

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Ministry of Presidential Affairs

The Minister:

Sheikh Mansour bin Zayed Al Nahyan

(also Deputy Prime Minister)

Abu Dhabi

POB: 280;

Tel: 02 6222221 | Fax: 02 6222228

Ministry of Justice

The Minister:

Dr Hadeef bin Ju'ayan Al Dhaheri

Abu Dhabi

POB: 260

Tel: 02 6814000 | Fax: 02 6810680

Dubai

POB: 1682

Tel: 04 2825999 | Fax: 04 2825121

Ministry for Cabinet Affairs

The Minister:

Mohammed Abdullah Al Gargawi

Abu Dhabi

POB: 899

Tel: 02 6811113 | Fax: 02 6812968

Dubai

POB: 5002

Tel: 04 3967555 | Fax: 04 3978884

Ministry of Higher Education and Scientific Research

The Minister:

Sheikh Nahyan bin Mubarak Al Nahyan

Abu Dhabi

POB: 45253

Tel: 02 6428000 | Fax: 02 6428778

Ministry of Economy

The Minister:

Sultan bin Saeed Al Mansouri

Abu Dhabi

POB: 901

Tel: 02 6265000 | Fax: 02 6215339

Dubai

POB: 3625

Tel: 04 2954000 | Fax: 04 2951991

Ministry of Energy

The Minister:

Mohammad bin Dha'en Al Hameli

Abu Dhabi

POB: 59

Tel: 02 6671999 | Fax: 02 6664573

Ministry of Social Affairs

The Minister:

Mariam Mohammed Khalfan Al Roumi

Abu Dhabi

POB: 261

Tel: 02 6322500 | Fax: 02 633259

Ministry of State for FNC Affairs

The Minister of State:

Dr Anwar Mohammed Gargash

Abu Dhabi

POB: 836

Tel: 02 6812000 | Fax: 02 6812846

Ministry of Environment and Water

The Minister:

Dr Rashid Ahmad bin Fahad

Abu Dhabi

POB: 213

Tel: 02 4495100 | Fax: 02 4495150

Ministry of Health

The Acting Minister:

Abdul Rahman Mohammed Al Owais

Abu Dhabi

POB: 848

Tel: 02 6334716 | Fax: 02 6726000

Dubai

POB: 1853

Tel: 04 3966000 | Fax: 04 3965666

Ministry of Culture, Youth and Community Development

The Minister:

Abdul Rahman Mohammed Al Owais

Abu Dhabi

POB: 17

Tel: 02 4453000 | Fax: 02 4452504



FREE ZONES IN UAE

Abu Dhabi Free Zones

Masdar City

Business Development Department
Masdar City, Abu Dhabi, Khalifa City "A"

T: +971 2 653 3333 | F: +971 2 653 1006 | www.masdarcity.ae

TwoFour54

Business Development Department
Khalifa Park, Abu Dhabi

T: +971 2 401 2554 | F: +971 2 401 2345 | www.twofour54.com

Khalifa Industrial Zone

Business Development Department
Al Taweela Island, P.O. Box 54477 Abu Dhabi

T: +971 800 10 20 30 (Outside UAE) | F: +971 2 695 2030 | www.kizad.ae

Khalifa Industrial Zone

Business Development Department
Al Taweela Island, P.O. Box 54477 Abu Dhabi

T: +971 800 10 20 30 (Outside UAE) | F: +971 2 695 2030 | www.kizad.ae



Dubai Free Zones

Jebel Ali Free Zone

JAFZA Commercial Sales
Jebel Ali, Dubai
T: 800-JAFZA (52392) | F: +971 4 88 15 001 | www.jafza.ae

Dubai Maritime City

Communications Department

T: +971 4 345 5545 | F: +971 4 345 2234 | www.dmca.ae

Dubai Cars and Automotive Zone (DUCAMZ)

Marketing Department – JAFZA
Ras Al Khor, Dubai
T: +971 4 333 5000 | F: +971 4 333 7871

Dubai Techno Park

Commercial Sales Department Al Qouz (West Jebel Ali Free Zone)

T: +971 4 881 4888 | F: +971 4 881 1444

Jumeirah Lake Towers Free Zone

Client Service Centre

T: +971 4 424 9600 | F: +971 4 390 3897 | www.dmcc.ae

Dubai Textile City

Texmas Sales Department Al Awir Free Zone, Dubai

T: +971 4 353 1551 | F: +971 4 353 0257 | www.texmas.com

Dragon Mart

Marketing Department International City

T: +971 4 4336 200 | F: +971 4 4336 199 | www.dragonmart.ae

Dubai Free Zones

Dubai International Financial Center (DIFC)

Corporate Communications Dubai International Financial Center Authority

T: +971 4 362 2222 | F: +971 4 362 2333 | www.difc.ae

Dubai Airport Free Zone

Sales Department Dubai International Airport

T: +971 4 202 7000 | F: +971 4 202 7766 | www.dafz.ae

Dubai Silicon Oasis

Company Affairs Dept & Sales
Ras Al Khor, Dubai
T: +971 4 501 5000 | F: +971 4 501 5030 | www.dsoa.ae

Dubai Flower Centre (DFC)

Sales Department

T: +971 4 202 7000 | F: +971 4 202 7766 | www.dafz.ae

Dubai Internet City

Business Development Department

T: +971 4 391 1111 | F: +971 4 391 3991 | www.dubaiinternetcity.com

Dubai Outsource Zone (DOZ)

Business Development Department

T: +971 4 367 6666 | F: +971 4 367 0400 | www.doz.ae

Dubai Media City

Business Development Department

T: +971 4 391 4555 | F: +971 4 391 1461 | www.dubaimediacity.ae

Dubai Free Zones

Dubai Studio City (DSO)

Department of Location Approval Services

T: +971 4 391 4664 | F: +971 4 390 9905 | www.dubaistudiocity.ae

International Media Production Zone (IMPZ)

Business Development Department

T: +971 4 361 3501 | F: +971 4 391 8067 | www.impz.ae

Dubai Knowledge Village (DKV)

Business Development Department

T: +971 4 390 1111 | F: +971 4 390 1110 | www.kv.ae

Dubai International Academic City (DIAC)

Business Development Department

T: +971 4 360 2060 | F: +971 4 360 4886 | www.diacedu.ae

Dubai Biotechnology and Research Park (DuBiotech)

Business Development Department

T: +971 4 390 2222 | F: +971 4 390 8444 | www.dubiotech.com

The Energy and Environment park (ENPARK)

Investor Relations

T: +971 4 361 3512 | F: +971 4 444 7205 | www.enpark.ae

Dubai Healthcare City (DHCC)

Business Development Department

T: +971 4 324 5555 | F: +971 4 362 4775 | www.dhcc.ae

International Humanitarian City (IHC)

Sales Department

T: +971 4 368 1099 | F: +971 4 368 1099 | www.ihc.ae

Sharjah Free Zones

Sharjah Airport Free Zone

Market and Sales Department

T: +971 6 557 0000 | F: +971 6 557 1010 | www.saif-zone.com

Hamriyah Free Zone

Sales and Marketing Department

T: +971 6 526 3333 | F: +971 6 526 3555 | www.hfza.ae

Ajman Free Zone

Ajman Free Zone

Investor Relations Department

T: +971 6 701 1555 | F: +971 6 742 9222

Umm Al Quwain Free Zone

Ahmed bin Rashid Free Zone

Sales Department

T: +971 6 765 5882 | F: +971 6 765 1552



Ras Al Khaimah Free Zones

Ras Al Khaimah Free Trade Zone (RAKFTZ)

Sales Department

T: +971 7 204 1111 | F: +971 7 207 7120 | www.rakftz.com

Rakia Industrial Park

Business Development Department

T: +971 7 206 8666 | F: +971 7 243 4464 | www.rak-ia.ae

Fujairah Free Zone

Fujairah Free Zone

Business Development Department

T: +971 9 222 8000 | F: +971 9 222 8888 | www.fujairahfreezone.com



EXHIBITIONS AND EVENTS IN ABU DHABI

Date	Event Name
19 - 21 November, 2012	Gulf Traffic Exhibition & Conference Logistics & Transportation
19 - 21 November, 2012	Middle East Manufacturing Exhibition Industrial Supplies
21 - 21 November, 2012	PCI Abu Dhabi Business Services
26 - 28 November, 2012	SIAL Middle East Agriculture & Forestry
26 - 28 November, 2012	Itca Abu Dhabi Food & Beverage
26 - 28 November, 2012	Rice & Grains International Conference & Exhibition Agriculture & Forestry
26 Nov - 01 Dec, 2012	Emirates International Date Palm Festival Food & Beverage
05 - 08 December, 2012	Iaom Mideast & Africa Conference & Expo Plant & Machinery
08 - 09 January, 2013	Electronic Warfare Gcc Electronics & Electrical
15 - 17 January, 2013	World Future Energy Summit Renewable Energy
28 - 30 January, 2013	Future Farming Agriculture & Forestry

Date	Event Name
29 - 31 January, 2013	Tawdheef - The Recruitment Show Abu Dhabi Business Services
30 Jan - 02 Feb, 2013	The Bride Show-Abu Dhabi Apparel & Garments
30 Jan - 02 Feb, 2013	Beyond Beauty Arabia Fashion Accessories
17 - 21 February, 2013	NAVDEX - Naval Defence Exhibition Marine & Boat Shows
17 - 21 February, 2013	The International Defence Exhibition and Conference Industrial Supplies
01 - 01 March, 2013	Gulf Expo-Abu Dhabi Educational & Training Institutes
05 - 07 March, 2013	Abu Dhabi Air Expo Railway, Shipping & Aviation
14 - 18 March, 2013	Abu Dhabi Electronics Shopper Electronics & Electrical
14 - 18 March, 2013	Abu Dhabi International Jewellery & Watch Show Gems & Jewelry
17 - 19 March, 2013	Abu Dhabi China Consumer Products Fair Business Services
25 - 27 March, 2013	Gulf Incentive Business Travel & Meetings Exhibition Travel & Tourism

Date	Event Name
24 - 28 March, 2013	Sour Oil Gas Advanced Technology Dyes & Chemicals
16 - 18 April, 2013	Cityscape Abu Dhabi Building & Construction
16 - 18 April, 2013	World Eco Construct Building & Construction, Architectural Services
16 - 18 April, 2013	Infrastructure Arabia Building & Construction
24 - 29 April, 2013	Abu Dhabi International Book Fair Paper & paper Products
01 - 04 May, 2013	Beauty Secrets Exhibition Cosmetics
14 - 15 May, 2013	Cards & Payments Middle East Business Services
27 - 29 September, 2013	World Luxury Expo Abu Dhabi Business Services
30 Sep - 02 Oct, 2013	Middle East Workboats Railway, Shipping & Aviation
14 - 15 November, 2013	International Jewelry, Gem and Watches Exhibition AD Gems & Jewelry
09 - 11 December, 2013	Abilitiesme Medical Products
31 March - 02 April, 2014	International Security National Resilience Industrial Supplies

EXHIBITIONS AND EVENTS IN DUBAI

Date	Event Name
19 - 21 November, 2012	Sweets & Snacks Middle East Food & Beverage
19 - 21 November, 2012	ITCA Dubai Exhibition Business Services
19 - 21 November, 2012	International Plants Expo Middle East Agriculture & Forestry
19 - 21 November, 2012	World of Perishables Agriculture & Forestry
19 - 21 November, 2012	The Specialty Food Festival Food & Beverage
21 - 23 November, 2012	Global Education & Training Exhibition Educational & Training Institutes
21 - 24 November, 2012	Dubai International Jewelry Week Gems & Jewelry
23 - 24 November, 2012	Lebanon Real Estate Expo Real Estate
25 - 27 November, 2012	Middle East Exclusive Arts & Crafts
27 - 28 November, 2012	Dubai International Character & Licensing Fair Advertising
27 - 28 November, 2012	Dubai World Game Expo Sporting Goods, Toys & Games

Date	Event Name
27 - 28 November, 2012	MY CONTENT Musical Instruments
27 - 29 November, 2012	Middle East Natural & Organic Products Expo Ayurvedic & Herbal Products
27 - 29 November, 2012	Seatrade Middle East Maritime Railway, Shipping & Aviation
27 - 29 November, 2012	Clean Middle East Pulire Environment & Waste Management
28 - 29 November, 2012	En-Gage Business Services
04 - 05 December, 2012	Middle East Telco World Summit Telecom Products
04 - 05 December, 2012	IADC Critical Issues Middle East Conference & Exhibition Industrial Supplies
04 - 06 December, 2012	Media & Marketing Show Advertising
04 - 06 December, 2012	Dubai Drink Technology Expo Food & Beverage
04 - 06 December, 2012	China Homlife Fair Furniture Products
04 - 06 December, 2012	Lighting Middle East Electronics & Electrical
04 - 06 December, 2012	Garments & Home Textiles Middle East Textile, Yarn & Fabrics

Date	Event Name
04 - 06 December, 2012	Home Electronics Middle East Electronics & Electrical
04 - 06 December, 2012	Sports and Fitness Middle East Sporting Goods, Toys & Games
06 - 08 December, 2012	Dubai Christmas Festival Business Services
11 - 13 December, 2012	International Autumn Trade Fair Dubai Home Supplies
11 - 13 December, 2012	Middle East Business Aviation Railway, Shipping & Aviation
13 - 15 December, 2012	Indian Property Show Real Estate
13 - 15 December, 2012	The Dubai International Outdoor and Adventure Show Travel & Tourism
07 - 10 January, 2013	Arabplast Plastic & Plastic Products
07 - 10 January, 2013	Tekno Tube Arabia Plant & Machinery
07 - 10 January, 2013	Arabia Essen Welding & Cutting Industrial Supplies
15 - 17 January, 2013	Intersec Middle East Industrial Supplies
15 - 17 January, 2013	World Luxury Expo Business Services

Date	Event Name
20 - 22 January, 2013	Sign & Graphic Imaging Printing & Publishing
22 - 23 January, 2013	Maintenance Repair & Overhaul Middle East Engineering Services
22 - 23 January, 2013	Aircraft Interiors Middle East Railway, Shipping & Aviation
28 - 31 January, 2013	Arab Health Medical Products
28 - 31 January, 2013	Medlab-Dubai Medical Products
30 - 31 January, 2013	Emerging Airports Conference and Exhibition Railway, Shipping & Aviation
31 Jan - 02 Feb, 2013	World Discovery Fest Food & Beverage
31 Jan - 02 Feb, 2013	Big Boys Toys Dubai Travel & Tourism
05 - 07 February, 2013	UAE International Dental Conference & Arab Dental Exhibition Medical Products
05 - 07 February, 2013	Rail Technology Railway, Shipping & Aviation
18 - 19 February, 2013	Real Estate Fair Dubai Real Estate
17 - 19 February, 2013	Middle East Electricity Electronics & Electrical

Date	Event Name
17 - 19 February, 2013	Solar Middle East Renewable Energy
18 - 21 February, 2013	International Conference on Drug Discovery & Therapy Medical Products
25 - 28 February, 2013	Gulfood Exhibition Food & Beverage
25 - 28 February, 2013	Ingredients Middle East Food & Beverage
01 - 01 March, 2013	Gulf Expo-Dubai Educational & Training Institutes
04 - 05 March, 2013	Hedge Funds World Middle East Business Services
05 - 09 March, 2013	Playworld Middle East Arts & Crafts
05 - 09 March, 2013	Paperworld Middle East Paper & paper Products
05 - 09 March, 2013	Gulf Educational Supplies & Solutions Educational & Training Institutes
05 - 09 March, 2013	Dubai International Boat Show Marine & Boat Shows
10 - 13 March, 2013	Arab Lab The Expo Medical Products
14 - 16 March, 2013	Taste of Dubai Facility Management

Date	Event Name
18 - 19 March, 2013	Trenchless Middle East Scientific Instruments & Supplies
19 - 20 March, 2013	Aviation Outlook MENA Railway, Shipping & Aviation
19 - 21 March, 2013	Foot Wear Expo Leather Products
19 - 21 March, 2013	Dubai Pharmaceutical & Technologies Exhibition Medical Products
19 - 21 March, 2013	Cabsat Mena Advertising
25 - 27 March, 2013	Dubai International Humanitarian Aid & Development Conference & Exhibition Business Services
26 - 28 March, 2013	Agribusiness Middle East Exhibition Agriculture & Forestry
26 - 28 March, 2013	Poultry & Livestock Middle East Exhibition Meat & Seafood
26 - 28 March, 2013	Fishing & Aquaculture Exhibition-Middle East Meat & Seafood
26 - 28 March, 2013	Flower & Gaden Middle East Exhibition Agriculture & Forestry
26 - 28 March, 2013	Machinery and Supplies Exhibition Industrial Supplies
26 - 28 March, 2013	VETme Medical Products

POLAND - THE HEART OF THE OLD CONTINENT

Our advantages:

- **good geographical location** – situated in the very heart of Europe, between the culture of the West and of the East, on the crossing of the most important transport routes, Poland connects the EU with the states of Eastern Europe
- **membership in the European Union** makes Poland a significant partner for foreign investors; there are no borders within the Community; there is freedom of entrepreneurship, free movement of persons, services, goods and capital
- **stable economy** – Poland is the only Member State that managed to resist the economic crisis in 2008; it is also now that our country is distinguished as compared with other Member States - in the last 4 years our GDP has increased by ca. 18%, while the average growth of the GDP for the EU for the entire 2012 is lower than in 2007
- **economic incentives** – entrepreneurs that decide to commence business in the territory of a Special Economic Zone (there are as many as 14 Special Economic Zones in Poland) are offered a wide range of investment incentives, such as the tax exemption, well-prepared and improved ground, strategic location and assistance offered by the local authorities
- **office and warehouse spaces** – almost 6 million square metres of modern office



spaces, spread over 9 main Polish cities, with rent reaching from 10 EUR/m² per month (Lublin); Poland has also got very good warehouse facilities

- **good infrastructure** – more than 20,000 railway lines used and 13 airports in 12 Polish cities, which makes it possible to reach most European capital cities within less than 2 hours
- **38 million citizens** – one of the largest markets in Poland
- **characteristics of the society** – hospitable, diligent, committed
- **skilled employees** – the number of universities in Poland exceeds 450; this academic year there are more than 1.7 million students, this year the number of graduates entering the labour market exceeded 500 thou.
- **Polish IT specialists** – winners of many international individual tournaments (Mexico, US) and group tournaments (US); they are in the third place in Topcoder classification for the best computer programmers

- **Polish engineers, economists and scientists** – recognised specialists, valued employees whom scientific institutions, shared service centres and research and development centres want to employ
- **knowledge of foreign languages** – mainly English, German, French and Russian; Arabic may be studied at 7 Polish universities: in Warsaw, Cracow, Poznan, Łódź, Toruń, Wrocław and Lublin
- **confidence** – our country is the one most often chosen by foreign investors for the relocation of production facilities, mainly in the automotive, chemical and electronic industries; moreover, a lot of foreign entrepreneurs open their outsourcing centres, shared service centres or call centres in Poland
- **very good hotels** – we have almost 2,500 hotels and hotel facilities; during EURO 2012 we held with Ukraine as many as 13 out of 16 teams decided to get accommodated in Poland



Area	312,679 km ²
Population	38.1 m
Capital	Warsaw agglomeration: population 2.5 million
Administrative divisions	16 Voivodships, 314 Poviats, 2478 Municipalities
Legislative Branch	Sejm (460 representatives), Senat (100 representatives)
Executive Branch	President (5 year term), Council of Ministers (4 year term)
Judicial Branch	Supreme Court, common courts, administrative courts, military courts
Time zone	GMT +1
Currency	1 Zloty (PLN) = 100 Groszy
Life expectancy	Females 79.7, males 71.0

- **tourist areas** – Masuria (Polish lake land) is one of 28 finalists of the contest for the new seven wonders of nature (organised by the Swiss foundation New7Wonders); we have access to the Baltic Sea in the north, and our southern border is set by the mountains
- **access to the sea** – 4 main port cities (Gdańsk, Gdynia, Świnoujście, Szczecin) provide for transport by sea
- **direct air connections** – on 6 February 2013 Emirates Airlines are to launch a direct Dubai-Warsaw air connection with scheduled flights on a daily basis

Zmienna	2009	2010	2011
GDP (PLN bn)*	1 344	1 415	1 093 ^{a)}
GDP growth (%)*	1,8	3,9	4,3
FDI inflow (EUR mn)**	9 863	6 686	9000 ^{b)}
Unemployment rate (%)*	12,1	12,4	12,1 ^{c)}
Exports (EUR mn)*	98 218	120 373	112 700 ^{b)}
Imports (EUR mn)*	107 529	134 188	124 300 ^{b)}
External trade turnover (EUR mn)*	205 747	254 562	237 000 ^{b)}
External trade balance (EUR mn)*	-9 310	-13 815	-11 600 ^{b)}
CPI (previous year = 100)*	103,5	102,6	104,3



By JDS Consulting

WHY NOT START YOUR BUSINESS ACTIVITIES IN POLAND?

General principles of conducting business activities in Poland are regulated by the Economic Freedom Act. Pursuant to the above-mentioned Act, investors from the UAE may conduct economic activities in Poland in the form of a limited partnership, limited joint-stock partnership, limited liability company and joint-stock company. The most popular form, also as regards the domestic entrepreneurs, is the limited liability company. The minimal amount of the share capital reaches PLN 5,000 (ca. \$ 1,560) for a limited liability company and PLN 100,000 (ca. \$ 31,250) for a joint-stock company. For some types of activities a joint-stock company is the only possibility, e.g. in the scope of banking or insurance; it is also the most complex form of business activities.

Shareholders of neither a limited liability company nor a joint-stock company are liable for the company's liabilities. The limited liability company and joint-stock company are corporations, while a limited partnership and a limited joint-stock partnership do not possess a legal personality, thus, the responsibility and liability is borne by all partners, except shareholders in the limited joint-stock partnership.

Investors from the UAE may form new companies and partnerships, but they may also join the existing limited partnerships, limited joint-stock partnerships, limited liability companies and joint-stock companies, they may acquire and purchase shares in a limited liability company and joint-stock company.

Moreover, you may establish branch offices and



agencies of your companies with a registered office in the territory of Poland. A branch office makes it possible to conduct economic activities in the same scope as the scope of the activities you conduct at home, while an agency is used for promoting and advertising a foreign investor in Poland.

A fact worth mentioning is that since 2004 Poland has been a member of the European Union. Under the provisions of the European Law, if a company or partnership is established in a Member State and its statutory registered office, management board or main enterprise is located in the European Union, it may benefit from the freedom of entrepreneurship in all states of the Community. In particular, it may establish agencies, branch offices or subsidiaries in their territories. There are no borders within the EU, there is a principle of free movement of persons, services, goods and capital. As compared with other Member States, Poland is distinguished by a permanent economic growth, as it remains 'the green island' despite the economic crisis. In the last 4 years our GDP has increased by ca. 18%, while the average growth of the GDP for the EU for the entire 2012 is lower than in 2007.

What is also noteworthy is that our countries keep very good economic relations. Already in 1993 two agreements were signed, i.e. the agreement regarding the avoidance of double taxation and the agreement regarding the mutual support and protection of investments, and in April 2012 the representatives of our countries signed an economic cooperation agreement in the presence of Sheikh Mohammed bin Rashid Al Maktoum and Prime Minister Donald Tusk.

By JDS Consulting

POLAND IN THE UNITED ARAB EMIRATES

Embassy of the Republic of Poland in The United Arab Emirates

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Abu Dhabi, UAE
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Ambassador's office:

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Consular and Administration Section:

Tel: +971 2 446 5200 ext. 13, 14, 19 and 121
Fax: +971 2 446 2967
e-mail: abuzabi.amb.rk@msz.gov.pl

Political and Economic Section:

Tel: +971 2 446 5200 ext. 16 or ext. 18
Fax: +971 2 446 2967
e-mail: abuzabi.amb.ek@msz.gov.pl



INDUSTRIAL & TECHNOLOGY PARKS IN POLAND

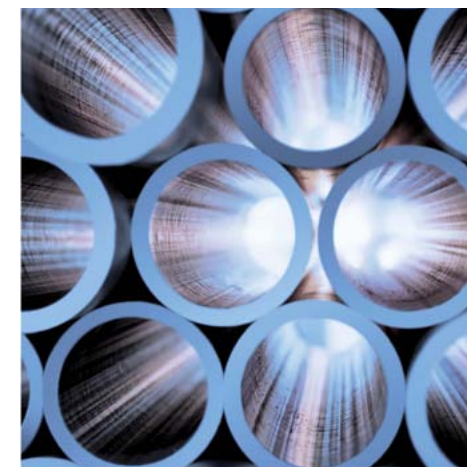
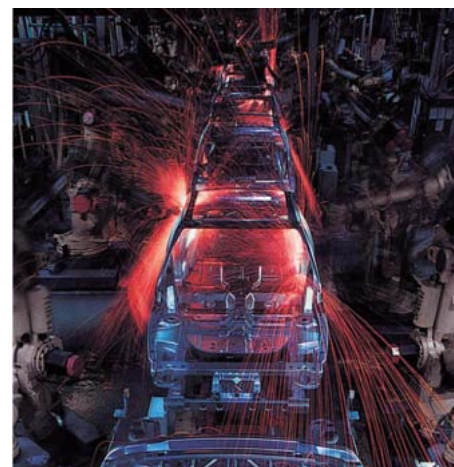
Industrial and technology parks are places which, due to a concentrations of firms from one sector and supporting science and research facilities, are enabled to develop quickly. This is a pro-development model that is increasingly being implemented in our country. The facilities being offered, are applicable both to Polish and foreign businesses.

Though there are many common factors in the industrial and technology parks (missions, goals, forms of operating, organisation, etc...), it's a very diversified segment. Each of the parks has its own individual character, stemming from regional social, cultural and economic factors, together with the facilities, materials and human resources available. There is no universal model for the parks, or organisational form for businesses, guaranteeing success. Specific initiatives reflect the differing local environments of: science and business, the economic character and industrial

traditions, together with the cultural factors hindering business.

A technology park is a cluster of separate buildings together with a technical infrastructure, created with the aim of attracting an influx of knowledge and technology for scientific bodies and businesses. Entrepreneurs that use new technology are offered services in the form of:

- consultancy in the formation and development of an enterprise,
- transfer of technology,
- transfer of results from scientific research and development work, into technological innovation,
- creating favourable conditions for businesses.



The Poznań Science & Technology Park is recognised as the first Polish technology park – it was established in May 1995. The Polish Business and Innovation Centres Association, oversees the development of Poland's technology parks, its headquarters are in Poznań.

A industrial and technology park is by contrast a cluster of separate buildings together with an infrastructure remaining after restructuring, the bankruptcy of an enterprise or of other buildings added to it. These types of parks are formed with the assistance of local authorities and are aimed at providing preferential conditions for businesses, in particular for small and medium sized firms. The goals for industrial and technology parks are, primarily:

- **providing offers of workspace for commercially viable companies that use new technology,**
- **attracting investors,**
- **creating jobs.**



BELCHATOW KLESZCZOW INDUSTRIAL AND TECHNOLOGY PARK

Dominant sectors:
innovative technologies, production

Contact info:
www.ppt.belchatow.pl
ul. Przemysłowa 4, 97400- Belchatow
T/F: +48 44 733 11 65
bkppt@ppt.belchatow.pl

BORUTA ZGIERZ INDUSTRIAL PARK

Dominant sectors:
electricity and heat production, energy, natural gas, telecommunications, water and sewage disposal.

Contact info:
boruta@umz.zgierz.pl
T: +48 42 716 22 97
F: +48 42 716 44 65

BUKOWIEC INDUSTRIAL PARK

Dominant sector:
chemicals

Contact info:
www.bukowiceip.com
ul. Zagłoby 22, 54514- Wrocław
T: +48 602 788 163
F: +48 71 723 21 50
bronski@bukowiceip.com

BYDGOSZCZ INDUSTRIAL PARK

Dominant sectors:
chemicals, furniture, metals, logistics

Contact info:
www.bpp.bydgoszcz.pl
ul. Wojska Polskiego 65, 85825- Bydgoszcz
T: +48 52 365 33 10
F: +48 52 365 33 17
office@bpp.bydgoszcz.pl

CZESTOCHOWSKI INDUSTRIAL PARK

Dominant sectors:
IT, production

Contact info:
www.czpp.com.pl
ul. Nowowiejskiego 26, 42217- Czeszochowa
T: +48 34 324 81 46
F: +48 34 360 57 47
arr@arr.czeszochowa.pl

GDANSK SCIENCE AND TECHNOLOGY PARK

Dominant sectors:
biotech, environment protection, food, functional materials and nanotechnologies, IT, pharmaceutical chemistry, telecommunications

Contact info:
www.gpnt.pl
ul. Trzy Lipy 3, 80172- Gdansk
T: +48 58 739 61 17
F: +48 58 739 61 18
office@gpnt.pl

GOLENIOW INDUSTRIAL PARK

Dominant sectors:

food production, logistics and transport, wood and paper products

Contact info:

www.goleniow.pl
Pl. Lotników 1, 72100- Goleniow
T: +48 91 469 82 00
F: +48 91 469 82 98
ugim@goleniow.pl

GRUDZIADZ INDUSTRIAL PARK

Dominant sectors:

various industrial

Contact info:

www.gpp.grudziadz.pl
T: +48 56 45 06 118
F: +48 56 45 06 103
gpp@gpp.grudziadz.pl

INDUSTRIAL PARK OF STARGARD

Dominant sectors:

various production

Contact info:

www.sarl.pl
ul. Pierwsza Brygada 35, 73110- Stargard
Szczeciński
T: +48 91 834 90 88
F: +48 91 834 90 98
sarl@sarl.pl

JAWORZNO INDUSTRIAL PARK

Dominant sectors:

n-one

Contact info:

www.jpp.jaworzno.pl
ul. Grunwaldzka 275, 43600- Jaworzno
T: +48 32 614 21 00
F: +48 32 314 21 03
biuro@jpp.jaworzno.pl

KALISZ TECHNOLOGY INCUBATOR

Dominant sectors:

innovative technologies, SME

Contact info:

Ul. Czeszowska 25, 62800- Kalisz
T: +48 62 764 12 42
F: +48 62 764 50 16
fundacja@kip.kalisz.pl

KEDZIERZYN-KOZLE INDUSTRIAL PARK

Dominant sector:

none

Contact info:

Ul. Szkolna 15, 47225- Kedzierzyn Kozle
T: +48 77 488 62 15
F: +48 77 488 69 28
office@kkpp.pl

KGHM LEGNICA TECHNOLOGY PARK

Dominant sectors:

Automotive, electrical machinery, environmental protection, IT, metallurgical, mining, nanotechnology

Contact info:

www.kghm.letia.pl
ul. Złotoryjska 194, 56220- Legnica
T: +48 76 747 54 40
F: +48 76 746 54 44
sekretariat@kghm.letia.pl

LOWER SILESIAN TECHNOLOGY PARK („T-PARK”)

Dominant sector:

innovative technologies (knowledge transfer)

Contact info:

www.t-park.pl
ul. Szczawińska 2, 58310- Szczawno-Zdroj
T: +48 74 648 04 50
F: +48 74 648 04 51
info@t-park.pl

MIELEC INDUSTRIAL PARK

Dominant sectors:

automotive, aviation, innovative technologies, IT, SME

Contact info:

www.marr.com.pl
ul. Chopina 18, 39300- Mielec
T: +48 17 788 18 50
F: +48 17 788 18 64
marr@marr.com.pl

NICKEL TECHNOLOGY PARK POZNAN

Dominant sector:

IT, outsourcing, services

Contact info:

www.ntpp.pl
ul. Krzemowa 1, Złotniki 62002- Suchy Las
T: +48 61 658 54 99
F: +48 61 658 54 98
biuro@ntpp.pl

OPOLE SCIENCE AND TECHNOLOGY PARK

Dominant sectors:

advertising, consulting, education, engineering, IT, real estate

Contact info:

www.opnt.pl
ul. Prószkowska 76, 45710- Opole
T: +48 77 400 05 18
F: +48 77 400 05 53
info@opnt.pl

POLOCK INDUSTRIAL AND TECHNOLOGICAL PARK

Dominant sectors:

automotive, chemicals, logistics, paper, pharmaceuticals, plastic, textiles

Contact info:

www.pppt.pl
ul. Zglenickiego 42, 09411- Plock
T: +48 24 364 03 50
F: +48 24 364 03 52

PODKARPACKIE SCIENCE AND TECHNOLOGY PARK AEROPOLIS

Dominant sectors:
aerospace (R&D)

Contact info:
www.aeropolis.com.pl
ul. Szopena 51, 35959- Rzeszow
T: +48 17 867 62 06
F: +48 17 852 06 11
aeropolis@arr.rzeszow.pl

POLICE INDUSTRIAL PARK – INFRAPARK POLICE

Dominant sectors:
chemicals

Contact info:
www.infrapark.pl
ul. Kuznicka 1, 72010- Police
T: +48 91 317 22 00
F: +48 91 317 21 50
zarzad@infrapark.pl

POMERANIAN SCIENCE AND TECHNOLOGY PARK

Dominant sectors:
biotech, environmental protection, computer science, electronics and telecommunications, industrial design

Contact info:
www.ppnt.gdynia.pl
Al. Zwyciestwa 96451-81 ,98/ Gdynia
T: +48 58 735 11 40 /41
F: +48 58 622 55 88
ppnt@ppnt.gdynia.pl

Poznan Science and Technology Park (PPNT)

Dominant sectors:
archeology, chemistry, chemical technology, geology, IT, physics

Contact info:
www.ppnt.poznan.pl
ul. Rubierz 46, 61612- Poznan
T: +48 61 827 97 42
F: +48 61 827 97 41
ppnt@ppnt.poznan.pl

Ruda Slaska Business Incubator

Dominant sectors:
innovative technologies, SME

Contact info:
www.inkubatorrudzki.pl
ul. Karola Goduli 36, 41703- Ruda Slaska
T: +48 32 342 22 30
info@inkubatorrudzki.pl

Science and Technology Park „Technopark Gliwice”

Dominant sectors:
innovative technologies (technology transfer), SME

Contact info:
www.technopark.pl
ul. Konarskiego 18c, 44100- Gliwice
T: +48 32 335 85 00
info@technopark.gliwice.pl

Science-Technology Park Poland-East in Suwalki

Dominant sectors:
innovative technologies

Contact info:
www.park.suwalki.pl
ul. Noniewiczza 10, 16400- Suwalki
T: +48 87 562 84 77
F: +48 87 562 84 78
park@park.suwalki.pl

Silesian Industrial and Technology Park Ltd.

Dominant sectors:
innovative technologies (technology transfer)

Contact info:
www.sppt.pl
ul. Szyb Walenty 32, 41700- Ruda Slaska
T: +48 32 789 51 01
F: +48 32 789 51 14
sekretariat@sppt.pl

Sosnowiec Science and Technology Park

Dominant sectors:
innovative technologies (technology transfer)

Contact info:
www.spnt.sosnowiec.pl
Al Zwyciestwa 20, 41200- Sosnowiec
T: +48 32 296 04 67
Wrz.parktech@um.sosnowiec.pl

„Stare Miasto-Park” Industrial Park

Dominant sectors:
environmental protection, SME

Contact info:
www.sm-park.pl
Wierzawice 874, 37300- Lezajsk
T: +48 17 242 60 94
zk@sm-park.pl

Szczecin Science and Technology Park

Dominant sectors:
environmental protection, SME

Contact info:
www.spnt.pl
ul. Niemierzynska 17a, 71441- Szczecin
T: +48 91 85 22 911
F: +48 91 433 60 53
biuro@spnt.pl

Swidnik Regional Industrial Park

Dominant sectors:
logistics, various industrial

Contact info:
www.park.swidnik.pl
Al. Lotnikow Polskich 1, 21045- Swidnik
T: +48 81 722 60 22
F: +48 81 722 66 52
biuro@park.swidnik.pl

Torunski Park Technologiczny

Dominant sectors:

financial services, innovative technologies, logistics, manufacturing

Contact info:

www.technopark.pl
ul. Wloclawska 167, 87100- Torun
T: +48 56 621 04 21
F: +48 56 654 88 24
tpt@tarr.org.pl

Upper Silesian Industrial Park

Dominant sectors:

SME conducting „innovative, quiet activities”

Contact info:

www.gppkatowice.pl
ul. Konduktorska 39A, 40155- Katowice
T: +48 32 781 20 22
F: +48 32 781 20 32
gpp@gppkatowice.pl

Vistula Park

Dominant Sectors:

none

Contact info:

www.swiecie.eu
ul. Wojska Polskiego 124, 86100- Swiecie
T: +48 52 333 30 50
Urząd-miejski@um-swiecie.pl

Warsaw Industrial Park

Dominant sectors:

various commercial, production

Contact info:

www.wpp.com.pl
ul. Przeglawska 5, 03879- Warsaw
T: +48 22 697 09 78
wpp@wpp.com.pl

Wroclaw Technology Park

Dominant sectors:

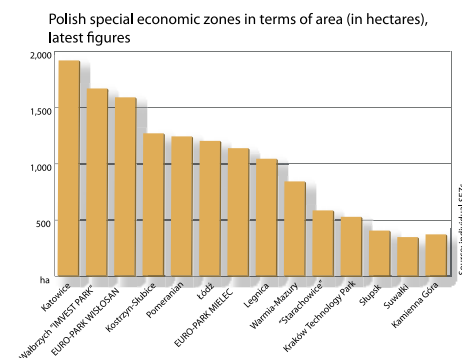
innovative technologies
(technology transfer)

Contact info:

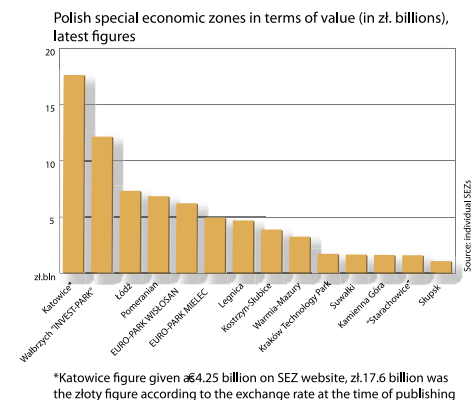
www.technologypark.pl
ul. Muchoborska 18, 54424- Wroclaw
wpt@technologypark.pl

SPECIAL ECONOMIC ZONES IN POLAND

There are currently 14 special economic zones in Poland, providing investors with a variety of attractive incentives including tax exemptions, good geographical location with close proximity to suppliers or customers and investment sites already developed with infrastructure and utilities. All zones can remain open until December 31, 2020 which means that there rest of decade they will remain excellent places to do business in Poland.



Each SEZ is unique, with its own strengths, weaknesses and particular focus. For example, Kamienna Gora SEZ for Medium Business specializes in servicing SMEs. Krakow technology park deals with innovative services and technologies. Other SEZs are located in particularly attractive areas in terms of lucrative foreign markets to the east or west, or in the case of the Slupsk and Pomeranian Special Economic Zones, proximity to the Baltic Sea.



At the same time regardless of their dominant industries or geographic locations, all of Poland's special economic zones remain open to a wide range of investment.

Investment regulations vary in each SEZ but in general, the investor needs to agree with the specific authorities on how many jobs will be created through the investment and must later fulfill the agreement. The minimum value of an investment to be located in a special economic zone is usually 100,000 euro. Regulations governing investment vary according to each SEZ and the size of the tax breaks available depends on the size of the investing entity and voivodship where the subzone in question resides. For specific details on investment regulations, please see the zones' individual websites, listed below.

EURO-PARK MIELEC Special Economic Zone

Total area:
1,135 ha (300 ha available)

Dominant industries:
automotive, aviation, metal working, wood processing

Total value of investment:
zł 4,9 million

Contact:
www.europark.pl



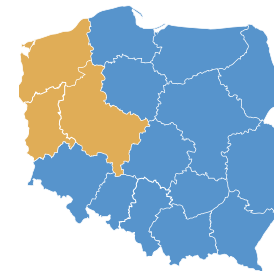
KOSTRZYN-SŁUBICE Special Economic Zone

Total area:
1,267 ha (606 ha available)

Dominant industries:
automotive, wood, paper and electronics

Total value of investment:
zł 3,83 billion

Contact:
www.ksse.pl



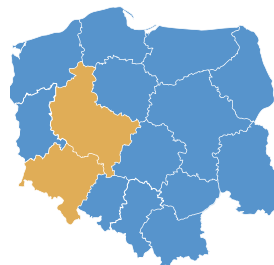
KAMIENNA GÓRA Special Economic Zone for Medium Business

Total area:
367,14 ha (148,6 available)

Dominant industries:
No specialization but SME focus

Total value of investment:
zł 1,57 billion

Contact:
www.ssemp.pl



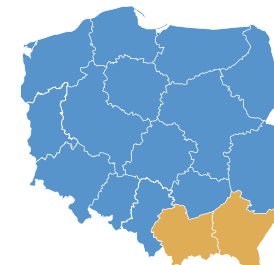
KRAKÓW TECHNOLOGY PARK Special Economic Zone

Total area:
523,39 ha (201 ha available)

Dominant industries:
services (IT, BPO) and automotive

Total value of investment:
zł 4,67 billion

Contact:
www.sse.krakow.pl



KATOWICE Special Economic Zone

Total area:
1,917 ha (1,019 available)

Dominant industries:
automotive (60%), glass, steel

Total value of investment:
zł 4,25 billion

Contact:
www.ksse.pl



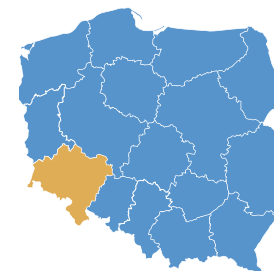
LEGNICA Special Economic Zone

Total Area:
1,041 ha (760 ha available)

Dominant industries:
automotive, metals and plastics

Total value of investment:
zł 4,64 billion

Contact:
www.lsse.eu



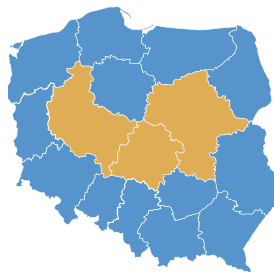
LODZ Special Economic Zone

Total area:
1,200 ha (364 ha available)

Dominant industries:
construction materials, packaging, pharmaceuticals, plastics,
white goods

Total value of investment:
zł 7,28 billion

Contact:
www.sse.lodz.pl



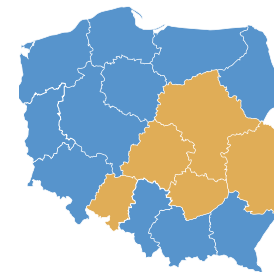
STARACHOWICE Special Economic Zone

Total area:
580,6 ha (228 ha available)

Dominant industries:
automotive, building materials, ceramics, machinery, metallurgy

Total value of investment:
zł 1,38 billion

Contact:
www.sse.com.pl



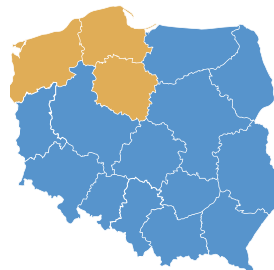
POMERANIAN Special Economic Zone

Total area:
1,240 ha (282 ha available)

Dominant industries:
electronics, metal industry, paper production, pharmaceutical,
tire production

Total value of investment:
zł 6,8 billion

Contact:
www.strefa.gda.pl



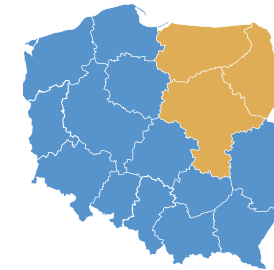
SUWAŁKI Special Economic Zone

Total area:
342,76 ha (107 ha available)

Dominant industries:
construction materials, electronics, metal, plastic, wood

Total value of investment:
zł 1,6 billion

Contact:
www.ssse.com.pl



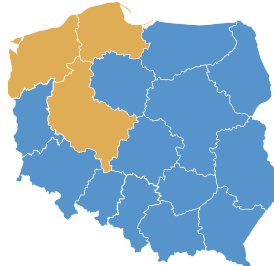
SLUPSK Special Economic Zone

Total area:
401 ha (125 ha available)

Dominant industries:
automotive, fish processing, metallurgy, transport and logistics,
warehousing, wood processing

Total value of investment:
zł 1,02 billion

Contact:
www.parr.slupsk.pl



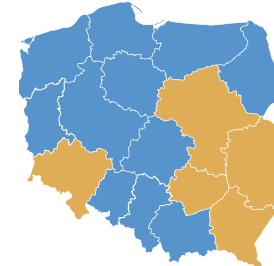
TARNOBRZEG Special Economic Zone "EURO-PARK WISLOSAN"

Total area:
1,588 ha (517 ha available)

Dominant industries:
chemicals, construction, electronics, pharmaceuticals, plastics

Total value of investment:
zł 6,1 billion

Contact:
www.tsse.pl



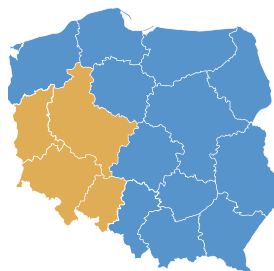
WALBRZYCH Special economic Zone "INVEST-PARK"

Total area:
1,667 ha (417 ha available)

Dominant industries:
automotive, electronics, engineering, food, white goods
production

Total value of investment:
zł 12,11 billion

Contact:
www.invest-park.com



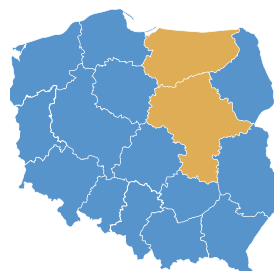
WARMIA-MAZURY Special Economic Zone

Total area:
893 ha (239 ha available)

Dominant industries:
building materials, electronics, food products, furniture, tires

Total value of investment:
zł 3,2 billion

Contact:
www.wmsse.com.pl



EXHIBITIONS AND EVENTS IN POLAND

Time & place	Event name
21 - 22 November, 2012 Warsaw	Office Fair Office & School Supplies
21 - 22 November, 2012 Warsaw	RetailShow Exhibition & Conference Business Services
20 - 23 November, 2012 Poznan	Poleko International Ecological Fair Agriculture & Forestry
20 - 23 November, 2012 Poznan	Investfield Business Services
20 - 23 November, 2012 Poznan	Komtechnika Automobile
20 - 23 November, 2012 Poznan	Gmina Building & Construction
22 - 23 November, 2012 Krakow	Kompozyt Expo Plant & Machinery
23 - 24 November, 2012 Lodz	Polish Roofing Showroom Building & Construction
24 - 25 November, 2012 Sosnowiec	Hair & Beauty Fair Fair Festival Fashion Accessories
23 - 25 November, 2012 Lublin	3D Poland Computer
27 - 27 November, 2012 Warsaw	Fleet Market Industrial Supplies

Date	Event Name
27 - 28 November, 2012 Krakow	Building Modernization Fair Building & Construction
30 Nov - 02 Dec, 2012 Kielce	Venus Expo Cosmetics
30 Nov - 02 Dec, 2012 Kielce	Kielce Business Fashion Apparel & Garments
30 Nov - 02 Dec, 2012 Kielce	Showexpo Musical Instruments
30 Nov - 02 Dec, 2012 Kielce	Fashionable Wedding Fashion Accessories
30 Nov - 02 Dec, 2012 Kielce	Drink Plus Food & Beverage
30 Nov - 02 Dec, 2012 Kielce	Podroz Marzen Travel & Tourism
05 - 06 December, 2012 Sosnowiec	Expo Kruszywa Business Services
07 - 09 December, 2012 Poznan	Art & Craft Festival Arts & Crafts
11 - 14 January, 2013 Poznan	WinDoor-tech Architectural Services
24 - 26 January, 2013 Warsaw	ITM Warsaw Travel & Tourism
24 - 27 January, 2013 Poznan	BUDMA Building & Construction

Date	Event Name
29 Jan - 01 Feb, 2013 Poznan	CBS Sports Facilities Sporting Goods, Toys & Games
29 Jan - 01 Feb, 2013 Poznan	Glass Natural Stones
05 - 06 February, 2013 Gdansk	FOOD-TO-GO Gdansk Food & Beverage
05 - 06 February, 2013 Gdansk	Salon Balt-Room Gdansk Furniture Products
06 - 08 February, 2013 Warsaw	Rema Days Advertising
07 - 10 February, 2013 Poznan	Farma Agriculture & Forestry
08 - 10 February, 2013 Sosnowiec	INTOUREX Travel & Tourism
08 - 10 February, 2013 Sosnowiec	Golfexpo Sporting Goods, Toys & Games
08 - 10 February, 2013 Sosnowiec	Expofish Meat & Seafood
08 - 10 February, 2013 Sosnowiec	Boat Expo Poland Marine & Boat Shows
12 - 14 February, 2013 Kielce	Rbt Expo Industrial Supplies
20 - 23 February, 2013 Kielce	KIELCE SPORT - ZIMA Sporting Goods, Toys & Games

Date	Event Name
22 - 24 February, 2013 Poznan	Angling Fair Business Services
22 - 24 February, 2013 Sosnowiec	Gardenia Fair Agriculture & Forestry
22 - 24 February, 2013 Sosnowiec	Silesia Building Expo Building & Construction
22 - 24 February, 2013 Sosnowiec	Trade Residential-Developer Building & Construction.
25 - 27 February, 2013 Poznan	BTS Trade Fair Leather Products
25 - 27 February, 2013 Poznan	Next Season Apparel & Garments
25 - 27 February, 2013 Poznan	Fast Fashion Exhibition Fashion Accessories
26 - 28 February, 2013 Kielce	ENEX Industrial Supplies
26 - 28 February, 2013 Kielce	PNEUMATICON Industrial Supplies
26 - 28 February, 2013 Kielce	EKOTECH Business Services
26 - 28 February, 2013 Kielce	ENEX-New Energy Renewable Energy
28 Feb - 01 March, 2013 Katowice	Expochem Dyes & Chemicals

Date	Event Name
01 - 03 March, 2013 Kielce	Kids Time Apparel & Garments
28 February - 03 March, 2013 Warsaw	Wiatr I Woda Marine & Boat Shows
01 - 03 March, 2013 Lodz	INTERBUD Building & Construction
03 - 05 March, 2013 Katowice	SweetTARG Food & Beverage
05 - 06 March, 2013 Sosnowiec	Laserexpo Industrial Supplies
06 - 07 March, 2013 Warsaw	Autoservice Expo Automobile
05 - 07 March, 2013 Poznan	International Fair of Plastics & Rubber Processing Plastic & Plastic Products
06 - 07 March, 2013 Warsaw	Gas Show Dyes & Chemicals
05 - 07 March, 2013 Gdansk	Transport Week Railway, Shipping & Aviation
05 - 08 March, 2013 Poznan	arena DESIGN Architectural Services
05 - 08 March, 2013 Poznan	Meble Polska Furniture Products
07 - 09 March, 2013 Krakow	KRAKIDENT Medical Products

Date	Event Name
08 - 10 March, 2013 Kielce	Agrotech Agriculture & Forestry
08 - 10 March, 2013 Kielce	LAS Expo Plant & Machinery
11 - 13 March, 2013 Warsaw	Light-Warsaw Electronics & Electrical
11 - 13 March, 2013 Warsaw	Electricity-Warsaw Electronics & Electrical
11 - 13 March, 2013 Warsaw	Clean Energy Exhibition Renewable Energy
12 - 14 March, 2013 Katowice	BHP Industrial Supplies
15 - 17 March, 2013 Poznan	Education Fair-Poland Educational & Training Institutes
15 - 17 March, 2013 Poznan	Books For Children & Young People Fair Paper & paper Products
15 - 17 March, 2013 Poznan	School Equipment Exhibition Educational & Training Institutes
19 - 21 March, 2013 Kielce	Metalworking and Metal Machining STOM Metals & Minerals
19 - 21 March, 2013 Kielce	Welding Industrial Supplies
19 - 21 March, 2013 Kielce	Stom-Tool Hand & Machine Tools

Date	Event Name
19 - 21 March, 2013 Kielce	Control-Stom Metals & Minerals
19 - 21 March, 2013 Kielce	Stom-Blech Metals & Minerals
19 - 21 March, 2013 Kielce	Expo Surface Facility Management
20 - 21 March, 2013 Warsaw	Sos Expo Environment & Waste Management
19 - 22 March, 2013 Warsaw	Automaticon Industrial Supplies
20 - 22 March, 2013 Warsaw	Euro Gastro Travel & Tourism
20 - 22 March, 2013 Kielce	Edukacja Educational & Training Institutes
20 - 22 March, 2013 Krakow	Educational Fair-Krakow Educational & Training Institutes
20 - 23 March, 2013 Gdansk	AMBERIF Gems & Jewelry
22 - 24 March, 2013 Katowice	GLOB Travel & Tourism
26 - 26 March, 2013 Kielce	National Employment Fair Business Services
05 - 06 April, 2013 Warsaw	Kids World Industrial Supplies

Date	Event Name
02 - 06 April, 2013 Poznan	Bakepol Expo Agriculture & Forestry
04 - 07 April, 2013 Poznan	Motor Show Poznan Automobile
06 - 07 April, 2013 Poznan	Look Expo Cosmetics
06 - 07 April, 2013 Poznan	BeautyVISION-Poznan Cosmetics
05 - 07 April, 2013 Kielce	DOM Expo Building & Construction
05 - 07 April, 2013 Kielce	Ogrod I Ty Agriculture & Forestry
05 - 07 April, 2013 Kielce	Your Angles 4 Business Services
05 - 07 April, 2013 Kielce	Agrotravel Agriculture & Forestry
05 - 07 April, 2013 Poznan	Poznan Media Expo Advertising
05 - 07 April, 2013 Sosnowiec	International Hunting Fair Sporting Goods, Toys & Games
10 - 11 April, 2013 Warsaw	Packaging Innovations Warsaw Packaging Materials & Machines
09 - 12 April, 2013 Poznan	Furnica Expo Furniture Products

Date	Event Name
10 - 12 April, 2013 Warsaw	Eurolab Expo Scientific Instruments & Supplies
12 - 14 April, 2013 Gdansk	Gdansk Tourism Fair Travel & Tourism
12 - 14 April, 2013 Gdansk	Kajak Expo Travel & Tourism
16 - 17 April, 2013 Sosnowiec	Silpostex Industrial Supplies
16 - 17 April, 2013 Sosnowiec	SilesiaTsl Expo Logistics & Transportation
17 - 18 April, 2013 Kielce	Expo Gas Dyes & Chemicals
16 - 19 April, 2013 Poznan	Drema Expo Plant & Machinery
17 - 19 April, 2013 Warsaw	EUROPOLTECH Industrial Supplies
18 - 20 April, 2013 Kielce	Rehmed Expo Medical Products
20 - 21 April, 2013 Lodz	VetMedica Fair Medical Products
23 - 24 April, 2013 Sosnowiec	Silesia Komunikacja Travel & Tourism
24 - 25 April, 2013 Poznan	Entrepreneurship Day Poznan Business Services



Date	Event Name
24 - 26 April, 2013 Warsaw	ISSA InterClean Eastern Europe Environment & Waste Management
23 - 26 April, 2013 Ostroda	Mtm Ostroda Furniture Products
07 - 09 May, 2013 Bydgoszcz	Wod-Kan Fair Plant & Machinery
07 - 10 May, 2013 Kielce	Plastpol Expo Plastic & Plastic Products
10 - 12 May, 2013 Gdansk	About Design Architectural Services
14 - 16 May, 2013 Poznan	Expo Power Industrial Supplies
14 - 16 May, 2013 Poznan	Automa Industrial Supplies
14 - 16 May, 2013 Poznan	Greenpower Renewable Energy
18 - 19 May, 2013 Krakow	Tuning Show-Cracow Automobile
22 - 23 May, 2013 Warsaw	Retail Technology Days Conference & Expo Computer
21 - 24 May, 2013 Poznan	Poligrafia Expo Printing & Publishing
21 - 24 May, 2013 Poznan	Euro Reklama Advertising
22 - 24 May, 2013 Gdansk	Homelife Show Architectural Services

BUSINESS DIRECTORY ALPHABETICAL INDEX

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Ac International East Sp. Z O.O.

Knurów, Poland
T: +48322333110
biuro@acinternationaleast.pl
www.acinternational-east.pl

**Ac International
East Sp. Z O.O.**

The company AC International East Sp. of o.o. manufactures and sells professional rehabilitation equipment. Our products are of the highest quality we try to make their components are solutions which are the latest technological developments.

AERO AT Sp. z o.o.

Mielec, Poland
tomek.a@at-3.com
www.aeroat.com

AERO AT Sp. z o.o.

Aero AT Ltd. company was founded in 1994 with the mission to bring to the market inexpensive and low running cost two seat aircraft for basic training and tourism. Aero gather under the company wings not only civil aviation enthusiasts but also leading aviation professionals with years of design, manufacturing and certification experience. The result of this blend is the only VLA class all metal plane on the market today designed and manufactured with "big aviation" know-how and experience.

Agus

Warszawa, Poland
T: 48223132900
pawel.korniluk@agus.com.pl
www.agus.com.pl

Agus

Agus is a reliable producer of wide and diverse range of food on the global market. Our success stems since last century of experience in the business and the desire to break new ground to the benefit of customers. We have worked with clients as tactical and strategic partners, drawing upon the professional food knowledge of Agus to create and execute innovative, customized food solutions that address our clients' most expected needs.

ALLNET Sp z o.o.

Międzyrzec Podlaski, Poland
anna@zaniewicz.pl
www.zaniewicz.pl
www.sekacz.eu

ALLNET Sp z o.o.

Success of our company is owed to our extreme passion to Polish Culinary art traditions and talent of our employees. Many of them are genuine artists of confectionary art. Jointly we create more than just a well-integrated team. Who at least once taste our backed goods, one will be able to become convinced that not only gingerbread cookies can hold our hearts embrace

Alvo Medical Sp. Z o.o.

Śmigiel – Poland
T: +48 65 5 189 849
F: +48 65 5 189 856
office@alvo.pl

Alvo Medical Sp. Z o.o.

Core production area is stainless steel products for health care sector and services rendered within the framework of cooperation.

ARC-KONS

Szczecin, Poland
T/F: 0048914875756
arckons@pro.onet.pl
www.arckons.com.pl

ARC-KONS

Engineering activities and related technical consultancy

For the past 10 years,

we have and continue to serve international corporate entities from United States, United Kingdom, Germany, Finland, Sweden or France present on the Polish market in the following sectors: **energy, banking, leasing, automotive, IT, telecommunications, manufacturing and sales, logistics, healthcare sector.**



For business entities entering the **Polish market**, we offer:

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- ✓ mergers and acquisitions, setting up companies
- ✓ investments service management
- ✓ search for credible business partners
- ✓ full legal advisory
- ✓ business negotiations
- ✓ business service outsourcing

For every request, we will prepare a detailed offer for You.

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Gorzelnicza 9, 04-212 Warsaw, Poland
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fax + 48 22 651 60 32
mob. + 48 501 939 269
email: office@jds.com.pl
www.jds.com.pl

JDS
CONSULTING

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Gdynia, Poland
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office@baltima.com.pl
www.baltima.com.pl

Baltima sp z o.o.

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Bartex sp z o.o.

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bart-ex@bart-ex.pl
www.bart-ex.pl

Bartex sp z o.o.

Manufacturer of specialized milk powder products

ChM Sp. Z o.o.

Juchnowiec Kościelny, Poland
T: +48857131320
chm@chm.eu
www.chm.eu

ChM Sp. Z o.o.

Nowadays, the company is an internationally recognized and highly valued producer of specialistic implants and instruments for orthopedics and traumatology. It has its own production, marketing and research & development departments, as well as distribution network in the country and abroad. ChM® implants are well-known and well-regarded not only in Europe, but also on other continents.

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Starachowice, Poland
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Emtel

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FEG POLSKA

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Poland
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e mail: biuro@feg.com.pl
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FEG POLSKA

FEG POLAND is a Company that works with the German Company FEG SERVICE GmbH, presented on the Polish market since 1995. Our offer includes glass & PET labelling machines and filling lines of the famous German manufacturers like KHS, O&H and SEN, used in the food industry, particularly in the manufacture for beer, vodka, wine, champagne, whisky, water, drinks, juice.

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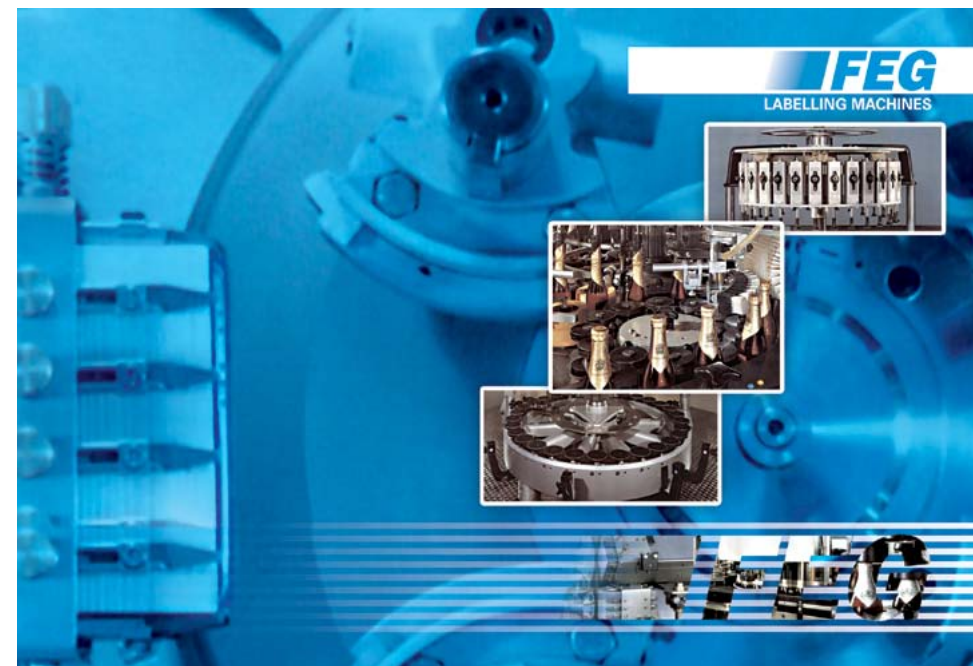
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Hotele Olsztyn Sp z o.o.

Company "Olsztyn Hotels", as part of its core business, offers accommodation in the city of Olsztyn and holiday stays in a holiday resort in Piecki k / Mrągowo. In the city of Olsztyn company has three well-equipped facilities. Its excellent location provides easy and fast access to all important places of the city

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Jutrzenka Colian SP.
Z O.O.

Jutrzenka Colian Sp. z o.o. with its head office in Opatówek is the largest operational company within the COLIAN S.A. Group whose core business includes production and sale of confectionary, beverages and spices. Jutrzenka Colian is one of the top confectionary producers in Poland. The company such strong umbrella brands as Jutrzenka and Goplana, as well as strong product brands such as Familijne, Jeżyki, Akuku, Brando, Mella and Grzeški which strengths are due to the long standing tradition, good product recognition and the highest product quality. Hellena complements those brands as one of the better known beverage brands.

The Company's business is production of confectionary, beverages and spices. The Jutrzenka Colian company has got seven production facilities located in Bydgoszcz, in Poznan and in Kalisz where confectionary is produced, while the beverages are produced in Opatówek near Kalisz and the spices - in Wykroty. At present Jutrzenka Colian employs highly qualified staff and the number of employees amounted to 1332 people on different positions at the end of 2011. Both Jutrzenka Colian and Colian Logistic, which closely cooperate with each other, belong to the Colian S.A. capital group.

Jutrzenka Colian has been consistently implementing its expansion strategy onto the foreign markets. Products of Jutrzenka Colian reach such markets as several European countries, the USA, Canada and the Middle East.

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Architectural activities



Jutrzenka colian

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- Has strong product brands: MELLA, ALIBI, AKUKU, FAMILY'S
- The company's features are: high quality, customer's trust, long-standing tradition

ABOUT US

- One of the largest confectionery manufactures on the Polish market
- Seven factories with qualified staff
- We hold the following certificates: IFS, BRC, HACCP, ISO 9001:2000, ISO 14001

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Email: export@colian.pl
www.jutrzenka.com.pl

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Sanatorium & Hotel
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Spółdzielnia Mleczarska RYKI

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Spółdzielnia Mleczarska
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The Dairy Cooperative Ryki specializes in the production of ripening cheese and whey powder.

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Zakłady Przemysłu
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Zakłady Przemysłu Cukierniczego Mieszko SA

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Gulf Fluor is commissioning and starting up its 2 billion AED (\$US 500 million) fluorides complex in the Industrial City of Abu Dhabi. The company shall produce sulphuric acid, hydrofluoric acid (HF) and aluminum fluoride (AlF₃)

To meet the growing demand for various chemical materials and to cover part of the import requirement of the Arab Gulf and other nearby regions.

Gulf Fluor has the unique ability to provide unparalleled products of exceptional quality. The aluminum fluoride produced by Gulf Fluor will be world class with the minimum purity of 94%, which is much higher than a commodity grade of aluminum fluoride that is available from other producers in the world. The content on impurities shall be very low. This is largely due to Gulf Fluor's investment in state of the art purification equipment in the hydrogen fluoride part of the process.

The hydrogen fluoride is used as an intermediate product for the manufacture of fluorocarbons and fluorinated polymers. It is also used for petroleum alkylation, steel pickling, glass etching and production of nitrogen trifluoride. Due to its low water content 20ppm, this type of hydrogen fluoride is the preferred in the nuclear fuel process industry.

Gulf Fluor complex will have the capacity of 60,000 tons / annum aluminum fluoride (AlF₃), 10,000 tons/annum hydrofluoric acid (HF), and 195,000 tons/annum anhydrous calcium sulfate. It is to come on stream in Q1 / Q2 of 2013.

The CEO is Dr Wael Suleiman

Fidelity Group

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Fidelity Management

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Doing business in Gulf Council Cooperation countries requires deep industry, law, cultural and functional expertise. Very often companies from outside the territory are not able to establish proper business relations with local organizations and firms due to not adequate preparation and understanding of the market. This provides to inefficient management which translates into time and money waste with the worst scenario of getting quickly rejected or not even starting the business. Therefore Fidelity Group was established with main purpose of connecting the appropriate parties with suitable business opportunities. Fidelity Management based in Abu Dhabi offers congruent management solutions and consultancy for new potential market entrants mainly from Central – Eastern European growing economies. Fidelity Management has expertise in:

- Business Research and Analysis
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Another part of the group is Fidelity Trading company registered in Ras Al Khaimah Free Trade Zone. FT was solely established for the purpose of commodities trade between GCC and EU countries. The Free Trade zone guarantees significant advantages to the owner of company and contracting party.

Fidelity Trading

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AQUAcell® Company was founded in 2003. Our company's mission is to promote healthy lifestyle by showing the possibility of returning to nature, at the same time enjoy the benefits of civilization. Only aware of risks based on scientific research, can help us to maintain excellent health and well-being; with adequate knowledge conscious choice belongs to us.

Water vitalisator – calcium transformer Rooms' & space atmosphere harmonizer 'Healthy week' workshops with Dietician, PhD biological science Grazyna Pajak; Nutrition & healthy shopping coaching with Diet coach, MA Agnieszka Pajak

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HOW TO BRING CLOSER THE NATURE INTO A CIVILIZED WORLD?

The civilization of the twentieth century brought many changes in our environment, cutting us off faster and more effectively from nature. Living in big cities, we spend almost half of our lives under artificial light, watching the sun from behind the glass of airtight and sound –buildings. We are prisoners of air-conditioning, plumbing and electrical networks. We are no longer able to live without cars, smart phones, radios, navigation, televisions or computers, palmtops, I pads, net books, eBooks'. Despite the fact that 30 years ago the World Health Organization, many of these phenomena considered harmful to human health, the problem is still on the rise. The pace of change is growing by geometric progression. More and more ideas and new technologies leads to more and more achievements. However, modern life in urban areas is so much different from nature, that it becomes more difficult for our body to accept it. "We are entering an age of high technology with the structure of primitive man". (writes Professor. Ulrich Warnke in his book "The risk of losing health").

The civilized man uses a more significant amount of technical equipment powered by electricity that emit artificial electromagnetic fields. These fields are overlapping each other, forming an electromagnetic smog, which exceeds hundreds of times the natural electromagnetic environment background. The research shows that the natural electromagnetic fields that have been with us from the beginning, regulate life processes by controlling the biochemical and physiological processes in our bodies. While artificial electromagnetic fields which occurred 138 years ago, lead to functional disorders in living organisms. Stress caused by artificial fields introduced in the body, at the molecular level, total chaos.

Man neither does see nor does feel electromagnetic waves directly penetrating him. Therefore, generally, fatigue, malaise, and a variety of diseases we do not associate as the effects of harmful radiation. Initially, the problem affected mostly employees of multistory office buildings, banks, hotels and people living in modern apartment blocks. Currently, when we constantly have air conditioning turned on, lack of proper air ionization, the tap water is dead, the building is cross-linked by cables, and on roofs or within a few miles from the building we live in, for example, there are mounted mobile phone masts, power lines and transformers, it affects all of us.

Especially in the cities have no place to escape ... Staying in such places initially we feel excessive sleepiness, irritability, decreased concentration. A little later we starts to feel chronic fatigue, dizziness, headache, stuffy or runny nose, dry mucous membranes of eyes, throat, shallow breathing, sleep and memory disturbances, with time overall weakening and reduced immunity. Tolerance of organisms varies, but sooner or later these symptoms reach almost everyone. Long-term observations show that after a period of time, due to the longer impact of harmful radiation, worsen allergies, problems with the circulatory system, digestive tract, reveal a nervous system disease, depression, autism, diabetes, leukemia, sterility, impotence, etc. Never before there has been such a big need to improve the physical and mental well-being. According to the experts, invisible electromagnetic-smog threat will only increase over time! Therefore, many researchers are looking for smart ways to "zoom in" the nature into the civilized world. In Western Europe innovative solutions, many times confirmed by scientific research, are known for years.

In the last decade, scientists combining old knowledge with the latest developments in quantum physics have invented rooms' & space atmosphere harmonizers and water vitalization devices, based on the nature's laws. VITA Tronic rooms' & space atmosphere harmonizer is a device that neutralizes the side effects of electromagnetic smog. It is a device that in the civilized world, at any time, gives us a substitute of nature. It is the simplest way to a harmonious, balanced and healthy atmosphere. It is essential in homes, skyscrapers, shopping malls, hotels, offices, banks, schools, hospitals, clinics, airports, and all other public areas. VITA Tronic generates frequencies that fall within the resonance with the Earth's magnetic field. Within the radius of 50 meters, harmonics alignment of the magnetic field occurs. When using the device, in a short time in the areas noted : neutralizing of geopathic radiation, electromagnetic smog reduction, a positive change of air ionization, more efficient air-conditioning, a feeling of harmony in the room. Such a change in the environment improves the well-being, health status - the quality of life as a result.

Water as the most common chemical compound is one of the hardest vulnerable natural resources for modern civilization risks. Today, the water in the water supply due to ongoing health checks is hygienically clean, but that does not mean it is healthy. It turns out that desalting, removal of mechanical and chemical contamination of water is not enough - it is necessary to restore it the proper electromagnetic information of «natural water». »Natural water» of the original structure is such that we find in glaciers, wild rivers, clear lakes. The constant movement and nature both affect its renewal. Then the water carries with it huge amounts of energy and information to be communicated to all living organisms. It can defend itself and as the naturalists say, "natural water" has its own immune system. At the end of the twentieth century, the conscious improvement of the physical structure of water, scientists called - revival (vitalisation) of water.

=AQUA VITA life – water vitalisator and calcium transformer is a proven device to restore the structure of water and protection from scaling and sediments. Using AQUA VITA life we obtain : freshness and power of spring water, increase of energy, a long term maintenance of "fresh water", a greater clarity and oxygenation, faster release of chlorine, limiting development of micro flora (viruses, bacteria, fungi and algae), intensification of mineralization process, self-purification of water and reduce the putrefaction of the septic tanks. The elimination of sediment and calcium deposits, reduction of corrosion, protection of heating and cooling systems as a result of the lack of scale are also particularly valuable.

The use of the restored structure water also enables:

- ✓ strengthening of various treatments and natural cures,
- ✓ easier treatment of diseases, especially in case of older people,
- ✓ helps treat skin diseases, osteoporosis and rheumatic diseases,
- ✓ improve functions of the digestive system, regulates blood sugar levels blood pressure,
- ✓ facilitates wound healing, egression of edema, achieving a balance of mental and physical improvement

"Revitalized water" in any body increases the supply of energy and nutrients, oxygenation of the cells, improves the acid-base balance, enzymatic economy, maintains thermal balance of the body and speeds up the elimination of toxins. Therefore, it is difficult to imagine a modern sports facilities, SPA's and aesthetic medicine without that kind of water.

Both devices are unique in its kind. Operate on the basis of natural frequency in the environment restore order and harmony. VITA Tronic (rooms' & space atmosphere harmonizer) and

AQUA VITA life (water vitalisator and calcium transformer) are tested by a number of scientific research centers. Although devices use only the laws of nature, they have full patent protection and certificates, quality certificates and awards. The only distributor of these devices in the MENA & Far East market is AQUAcell® Company - www.aquacell.pl/eng ; www.facebook.com/aquacellae. The time has come in which the neutralization of electromagnetic smog and vitalization of water, have become not only a trend, but a necessity. Sophisticated combination of many natural elements from different disciplines into one harmonious whole, gives unique opportunities for regeneration and development. It also allows you to create a space in which the negative effects of civilization are not so noticeable. Restore the natural environment and the revitalize of water, just within a few days can completely

change our mood by restoring internal peace and vital energy. Application of the proposed devices can be excellent complement to projects, bringing them closer to thereby ideal. The revival of water and fully harmonized object can both improve the quality of everyday life in the home and services in the hotels, SPA centers and water parks, where everyone will feel great.

Author: GRAŻYNA PAJĄK PhD

hydrobiology, long-term scientific researcher, twenty-five years of experience in water research, over time its structure, water revitalization and its environmental impact. Together with a scientists team is the creator of patent for liquid and gaseous media activating device. Co-founder of AQUAcell® established in 2003, which is the exclusive distributor of described devices for Polish Market and MENA & Far East Area

Translation: Agnieszka Pająk MA



AQUA VITA life – the new way to restore the structure of water

VITA Tronic rooms' & space atmosphere harmonizer – a new way to find body & mind balance

Smart life system

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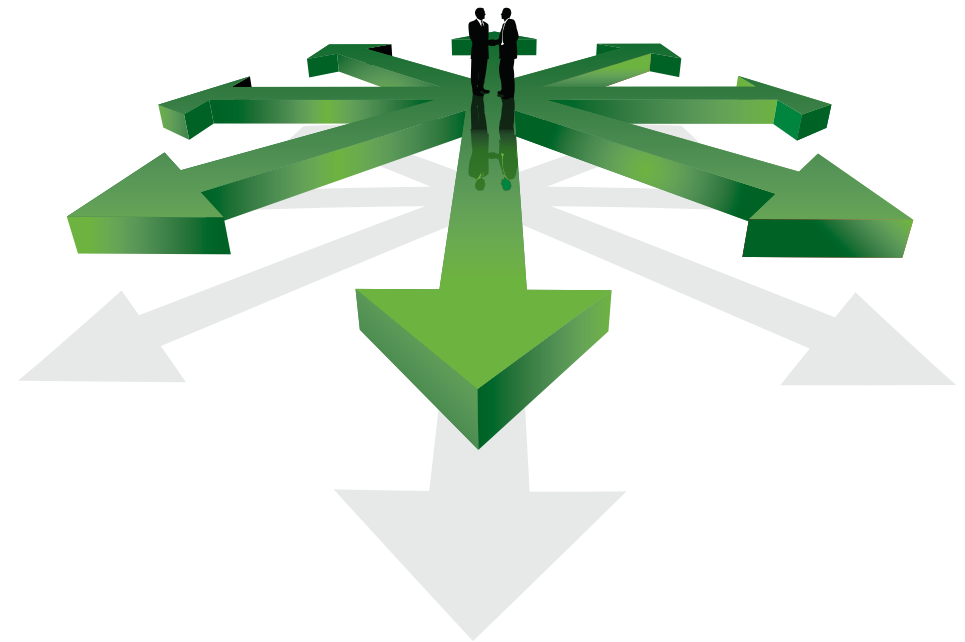
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